



county of ventura

STEVEN HINTZ
TREASURER
TAX COLLECTOR

Don R. Hansen
Assistant Treasurer-Tax Collector

December 6, 2011

Ventura County Board of Supervisors
County Government Center
800 South Victoria Avenue
Ventura, CA 93009

SUBJECT: Discuss and File Report of Investments, Including Market Values for Investments, for the Month Ending October 31, 2011.

RECOMMENDATION: Discuss and File

FISCAL/MANDATES IMPACT: None

DISCUSSION:

The average daily portfolio balance for the month of October amounted to \$ 1.8 billion. The portfolio yield for the month of October was .81 %. The weighted average days to maturity increased 23 days to 316 days. The total net monthly earnings were \$ 1.2 million. The portfolio has been structured to satisfy the anticipated cash flow needs of the participants. The investment practices and portfolio holdings are in compliance with the investment policy.

The portfolio has been managed with the stated objectives of safety, liquidity and earning a competitive rate of return, outlined in the Statement of Investment Policy. In striving to maintain the primary objective, safety of principal, the County portfolio has received a rating of AAAf by Standard & Poor's, the highest possible ranking given by the agency. Regarding the secondary objective, maintaining sufficient liquidity to meet cash flow needs, the portfolio is rated S1+, also the highest ranking given by S&P. In light of the first two objectives the portfolio has on balance outperformed its benchmarks, satisfying the final objective, that of earning a competitive rate of return.

The focus of the markets continued to be on Europe. As Germany and France attempt to structure a bailout of Greece and calm markets, the Euro has come under significant pressure and capital has tended to seek safe havens including dollar denominated assets. This has strengthened the dollar and caused asset prices, including stocks and commodities, to rise.

In the U. S. the focus has been on a modestly improving trend in economic activity. In the 'Beige Book', the Fed's broadest assessment of the overall economic situation in the country, the Fed provided these observations:

- Overall economic activity continued to expand slowly
- Consumer spending was up slightly, with auto sales and tourism leading the way
- Business spending increased somewhat but restraint in hiring and capital spending plans was noted
- Manufacturing and transportation activity was reported to have increased on balance
- Overall conditions for both residential and commercial real estate remained weak
- Loan demand by and large moved lower except for mortgage refinancing
- Energy and mining activity continued to strengthen
- Wage pressures remained subdued except for firms seeking appropriately skilled workers

While economic reports during the month were mixed there were some signs of modest improvement. The unemployment rate remained at 9.1% but non-farm payrolls increased by 103,000 jobs. Reports showed improvement in industrial production, capacity utilization, retail sales, personal spending and construction spending. Also Gross Domestic Product, the broadest measure of economic activity in the country, rose from 1.3% in the second quarter to 2.5% in the third quarter. Some reports though were less promising. Orders for durable goods fell, along with factory orders, existing home sales and the inflation measures for producer prices and consumer prices were both higher.

As capital began to flow into equities and commodities during the month it flowed out of fixed income assets and drove rates generally higher. Short-term rates remained largely unchanged as they are heavily influenced by the Federal Funds rate which remains between 0.0% and 0.25%. Longer-term rates though were higher by 10 to 65 basis points.

Given the current interest rate environment we anticipate the portfolio's yield to drop modestly. Further, we continue to seek investment opportunities in order to optimize earnings (U. S. Treasury Market graph attached).

Attached is a listing of market values provided by our custodian, Wells Fargo Bank, for all investments for the month ending October 31, 2011. GASB Statement no. 31 states that variances between the cost of investments and the fair value of investments shall not be considered budgetary resources or uses of resources unless the value of investments is permanently impaired because of decreased issuer creditworthiness or it is determined that the Treasurer be unable to hold investments to maturity.

The following spreadsheets are also attached:

- Transactions for the month of October
- Listing of Securities by Type
- Summary of Government Agency Securities

The following is a list of attached graphs:

- Portfolio Average Monthly Balance
- Average Portfolio Maturity

- Balance Yield Comparison by Month
- Portfolio Holdings By Instrument Type
- Yield Curve, U. S. Treasury Market
- Maturity Distribution

This letter has been reviewed and approved as to form by the CEO, the Auditor-Controller, and County Counsel.

Please call our Assistant Treasurer-Tax Collector, Robert A. Hansen at 654-3733, if you have any questions regarding this item.



Steven Hintz
Treasurer-Tax Collector



Robert A. Hansen
Assistant Treasurer-Tax Collector

Exhibit 1 – Market Values of Investments
Exhibit 2 – Monthly Transactions
Exhibit 3 – Investment Inventory by Type
Exhibit 4 – Summary of Government Agency Securities
Exhibit 5 – Graphs

WELLS FARGO
Investments by Date

COUNTY OF VENTURA

ACCOUNT: All Accounts Selected

General Reporting - Investments by Date
From Month End 10/31/2011
11/01/2011 10:58:19 AM EDT

Asset Description 1 & 2	Asset ID	Maturity Date	Units	Fed Tax Cost	Market Value	Market Price	Unrealized Gain Unrealized Loss
FED NATL MTG ASSN DTD 07/09/10 1.250 08/20/2013	31398AX31	2013/08/20	45,000,000.0000	\$45,269,400.00	\$45,682,200.00	101,516,000	412,800,0000
FED FARM CREDIT BK DTD 09/23/11 0.350 09/23/2013	31331KZJ2	2013/09/23	17,000,000.0000	\$16,980,620.00	\$16,975,180.00	99,854,000	(5,440,0000)
FED NATL MTG ASSN DTD 08/06/10 1.000 09/23/2013	31398A250	2013/09/23	145,000,000.0000	\$145,649,900.00	\$146,608,050.00	101,109,000	958,150,0000
FED HOME LN MTG CORP DTD 08/20/10 0.875 10/28/2013	3137EACL1	2013/10/28	55,000,000.0000	\$54,755,950.00	\$55,475,200.00	100,864,000	719,250,0000
FED NATL MTG ASSN DTD 11/01/10 0.750 12/18/2013	31398A5W8	2013/12/18	20,000,000.0000	\$19,826,600.00	\$20,114,400.00	100,572,000	287,800,0000
FED FARM CREDIT BK DTD 02/03/10 2.200 02/03/2014	31331JCV3	2014/02/03	3,200,000.0000	\$3,272,480.00	\$3,319,744.00	103,742,000	47,264,0000
FED FARM CREDIT BK DTD 02/18/11 1.530 02/18/2014	31331KCN8	2014/02/18	5,000,000.0000	\$5,000,000.00	\$5,112,500.00	102,250,000	112,500,0000
FED FARM CREDIT BK DTD 01/19/11 1.125 02/27/2014	31331KAH3	2014/02/27	22,465,000.0000	\$22,398,237.70	\$22,761,987.30	101,322,000	363,749,6000
FED FARM CREDIT BK DTD 04/07/11 1.400 04/07/2014	31331KGNA4	2014/04/07	25,000,000.0000	\$25,000,000.00	\$25,490,000.00	101,960,000	490,000,0000
FED HOME LN MTG CORP DTD 07/26/11 1.000 08/20/2014	3134G2UA8	2014/08/20	40,000,000.0000	\$40,398,800.00	\$40,211,200.00	100,528,000	(97,600,0000)
GRAND TOTAL			1,749,378,000.0000	\$1,755,446,298.76	\$1,760,279,229.73		4,832,930,9700

OCTOBER 2011 TRANSACTIONS

Transaction Date	Purchase/ Sale	Par Amount	Security Type	Security Name	Maturity Date	Yield
10/7/2011	Sale	10.00	CP	GE	01/19/12	0.23
10/24/11	Purchase	20.00	CP	GE	05/31/12	0.38
10/25/11	Purchase	5.00	CP	GE	05/31/12	0.38
10/27/11	Sale	10.00	GA	FHLB	10/28/11	0.24
10/27/11	Purchase	25.00	GA	FHLMC	08/20/14	0.72
10/27/11	Purchase	12.00	CP	GE	05/17/12	0.39
10/28/11	Purchase	17.00	GA	FFCB	09/23/13	0.410
10/28/11	Purchase	15.00	GA	FHLMC	08/20/14	0.725
10/28/11	Purchase	25.00	GA	FNMA	08/09/13	0.428
10/28/11	Purchase	25.00	LAIF	LAIF	Daily	Variied
10/31/11	Purchase	5.00	LAIF	LAIF	Daily	Variied

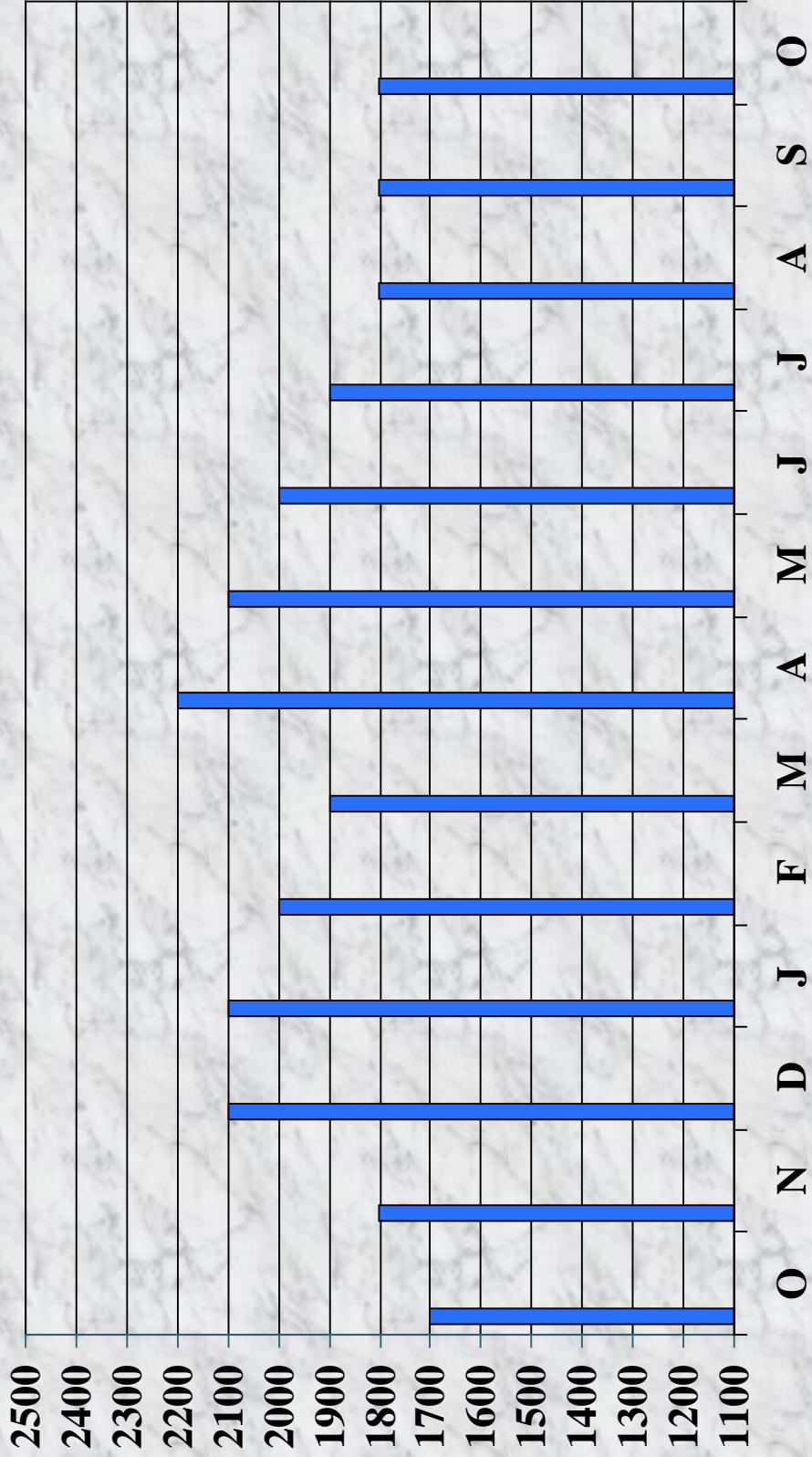
VENTURA COUNTY TREASURY PORTFOLIO, STEVEN HINTZ, TREASURER
 ROBERT HANSEN: INVESTMENT MANAGER (805) 654-3733
 I N V E S T M E N T I N V E N T O R Y
 INVESTMENTS OUTSTANDING AS OF 10/31/11
 MAJOR SORT KEY IS ICC#
 SETTLEMENT DATE BASIS

INVSMT NO.	DESCRIPTION	FUND NO.	MATURITY DATE (TICKER)	PURCHASE DATE	SAF/ PURP RATE	CUPN PURP RATE	TRDNG YIELD	BOOK PRICE	PAR VALUE SHARES	BOOK VALUE	ORIGINAL FACE
R 36769	GENERAL ELECTRIC COMPANY	1001	12/29/11	09/27/11	.200	.140	.140	99.964	20,000,000.00	19,992,766.67	20,000,000.00
R 36762	GENERAL ELECTRIC CAPITAL	1001	01/26/12	08/22/11	.200	.280	.280	99.878	3,000,000.00	2,996,336.67	3,000,000.00
R 36763	GENERAL ELECTRIC CAPITAL	1001	01/31/12	08/22/11	.200	.280	.280	99.874	10,000,000.00	9,987,400.00	10,000,000.00
R 36765	GENERAL ELECTRIC CAPITAL	1001	01/31/12	08/24/11	.200	.270	.270	99.880	24,000,000.00	23,971,200.00	24,000,000.00
R 36764	GENERAL ELECTRIC CAPITAL	1001	02/23/12	08/23/11	.200	.290	.290	99.852	8,000,000.00	7,988,142.22	8,000,000.00
R 36766	GENERAL ELECTRIC CAPITAL	1001	02/23/12	08/25/11	.200	.300	.300	99.848	3,000,000.00	2,995,450.00	3,000,000.00
R 36768	GENERAL ELECTRIC CAPITAL	1001	02/24/12	08/25/11	.200	.300	.300	99.848	10,000,000.00	9,984,750.00	10,000,000.00
R 36767	GENERAL ELECTRIC CAPITAL	1001	02/29/12	08/25/11	.200	.300	.300	99.843	15,000,000.00	14,976,500.00	15,000,000.00
R 36754	GENERAL ELECTRIC CAPITAL	1001	03/08/12	07/05/11	.200	.220	.220	99.849	6,000,000.00	5,990,943.33	6,000,000.00
R 36755	GENERAL ELECTRIC CAPITAL	1001	03/13/12	08/16/11	.200	.290	.290	99.831	5,000,000.00	4,991,541.67	5,000,000.00
R 36756	GENERAL ELECTRIC CAPITAL	1001	03/14/12	08/17/11	.200	.290	.290	99.831	5,000,000.00	4,991,541.67	5,000,000.00
R 36770	GENERAL ELECTRIC CAPITAL	1001	03/30/12	09/28/11	.200	.340	.341	99.826	20,000,000.00	19,965,244.44	20,000,000.00
R 36774	GENERAL ELECTRIC CAPITAL	1001	05/17/12	10/27/11	.200	.390	.391	99.780	12,000,000.00	11,973,610.00	12,000,000.00
R 36771	GENERAL ELECTRIC CAPITAL	1001	05/31/12	09/29/11	.200	.350	.351	99.762	15,000,000.00	14,964,270.83	15,000,000.00
R 36772	GENERAL ELECTRIC CAPITAL	1001	05/31/12	10/24/11	.200	.380	.381	99.768	20,000,000.00	19,953,555.56	20,000,000.00
R 36773	GENERAL ELECTRIC CAPITAL	1001	05/31/12	10/25/11	.200	.380	.381	99.769	5,000,000.00	4,988,441.67	5,000,000.00
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SUBTOTAL (Inv Type) 82 COMMERCIAL PAPER DIS 10.29% (C)											
REPORT TOTALS											
ASSETS FIXED											
		1.064		.842	100.347				1749378000.00	1755446298.76	1719378000.00
		=		=	=				=	=	=

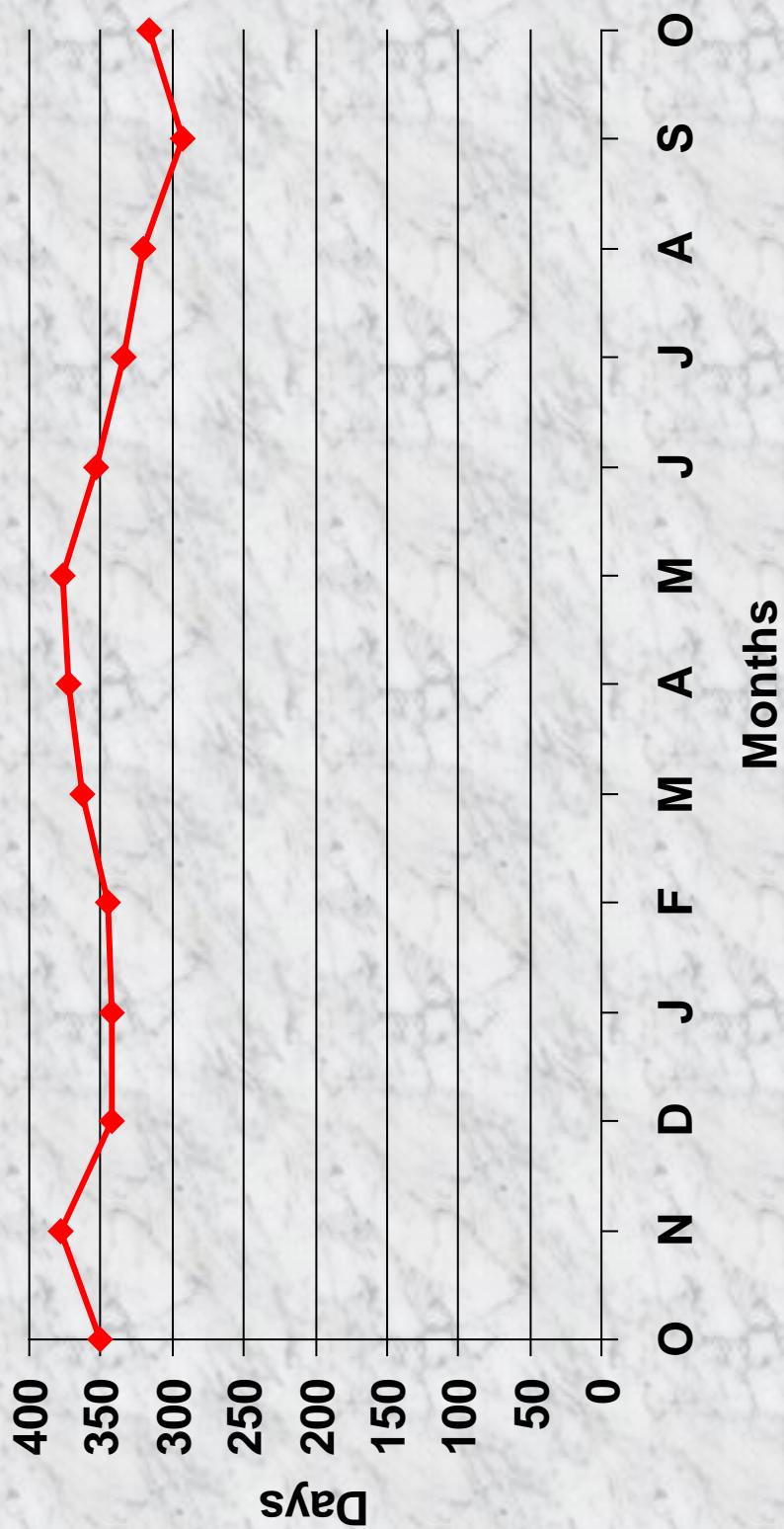
GA summary

TOTAL PORTFOLIO =	1,749.378			
FEDERAL AGENCIES		10/31/2011		Per Cent of Portfolio
	NOTES	Discount Notes	TOTAL	
Federal Home Loan Bank	334.800	0.000	334.800	19.14%
Federal National Mortgage Association	461.000	0.000	461.000	26.35%
Federal Home Loan Mortgage Corporation	360.250	0.000	360.250	20.59%
Federal Farm Credit Bank	382.328	0.000	382.328	21.86%
	1,538.378	0.000	1,538.378	87.94%
			1,538.378	

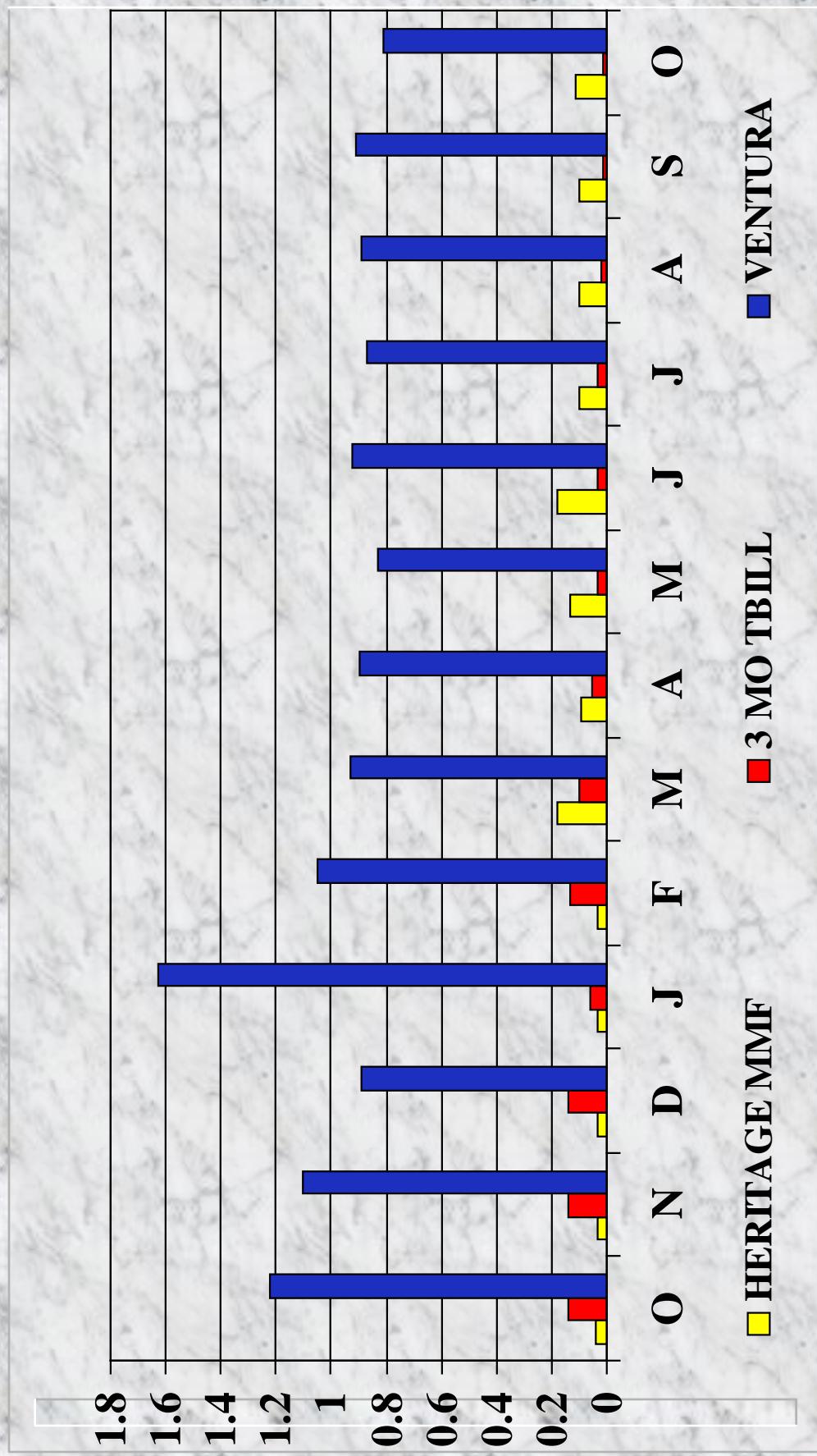
PORTFOLIO AVERAGE MONTHLY BALANCE



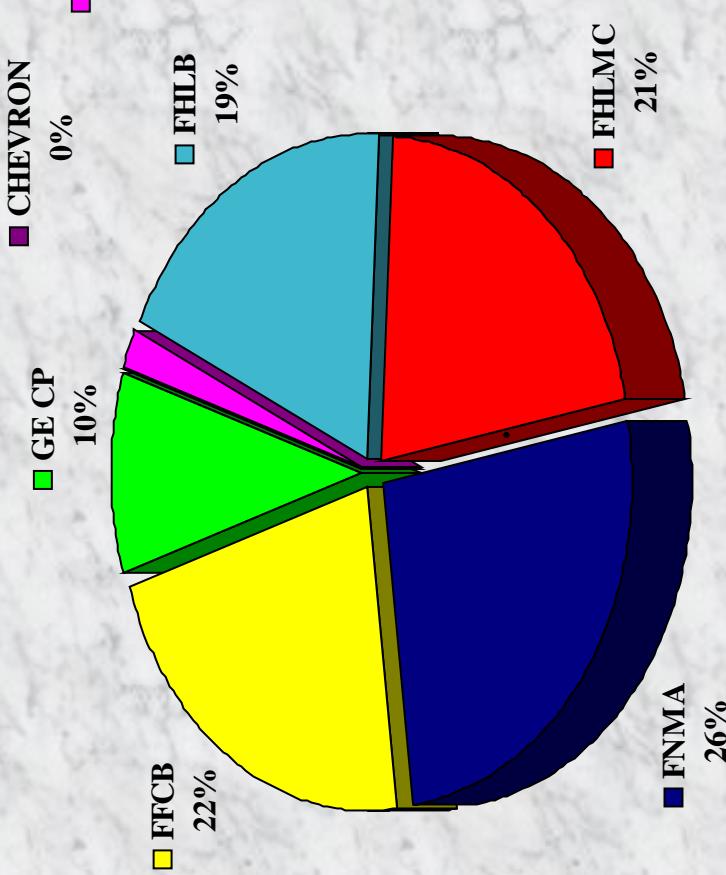
AVERAGE MATURITY



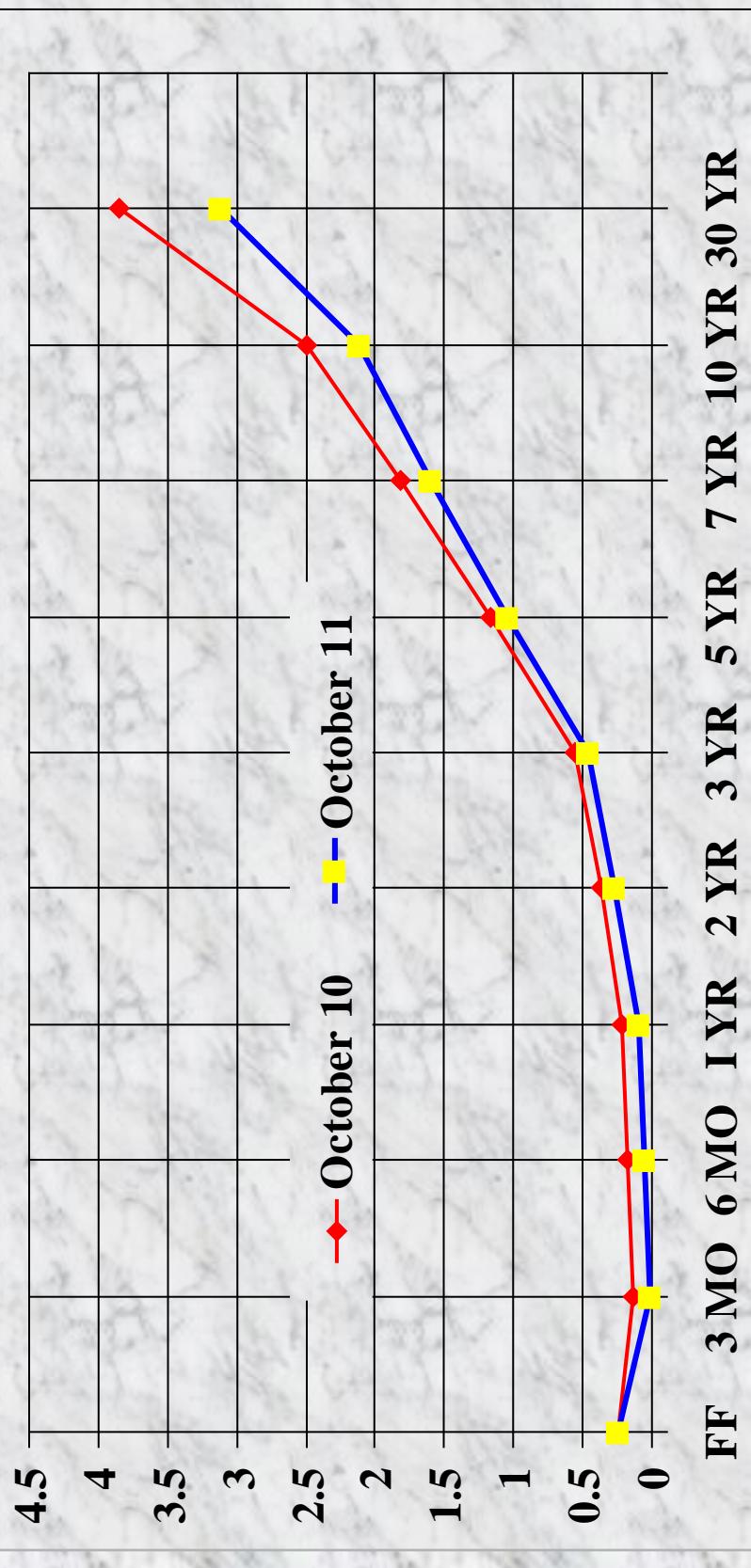
+++ YIELD COMPARISON



PORTFOLIO HOLDINGS



YIELD CURVE



MATURITY DISTRIBUTION

