

Committee Members
Supervisor John C. Zaragoza
District 5, Committee Chair
Judge Steven Hintz
Treasurer-Tax Collector
Jeffery S. Burgh
Auditor-Controller
Ms. Misty Key
Associate Superintendent
County Superintendent of Schools
Ms. Lori Mahoney
Investment Advisor

### **AGENDA**

VENTURA COUNTY GOVERNMENT CENTER
HALL OF ADMINISTRATION
MAIN PLAZA-ATLANTIC CONFERENCE ROOM
800 South Victoria Avenue
Ventura, California 93009

**November 6, 2019** 

4:00 P.M.

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact Patricia Kipp Holland at (805) 654-3728. Reasonable advance notification of the need for accommodation prior to the meeting (48 hours advance notice is preferable) will enable us to make reasonable arrangements to ensure accessibility to this meeting.

The following information is provided to help you understand, follow, and participate in the Committee meeting:

Pursuant to California Government Code Section 54953 (a) et seq. time is set aside for citizen presentations regarding Committee related issues. Those wishing to speak must fill out a speaker card and submit it to any staff members in attendance. Speaker cards for issues not on the agenda must be submitted to the committee staff prior to the beginning of the public comment period. For agendized item, speaker cards must also be submitted before the item is taken up for consideration.

Members of the public making oral presentations to the Committee in connection with one or more agenda or non-agenda items at a single meeting are limited to a <u>cumulative</u> total of time not to exceed five (5) minutes for all of their oral presentations at such meeting unless otherwise provided. NOTE: The Committee Chair may limit the number or duration of speakers on a matter.

Agenda material is available at <a href="https://www.ventura.org/ttc/treasury-oversight-committee/">https://www.ventura.org/ttc/treasury-oversight-committee/</a>

### **VENTURA COUNTY TREASURY OVERSIGHT COMMITTEE -**

### **AGENDA**

### November 6, 2019 at 4:00 P.M.

- 1. Call to Order.
- 2. Roll Call.
- 3. Agenda Review Consider and approve by majority vote minor revisions and/or ratify inclusion of new items.
- 4. Approval of Meeting Minutes for April 24, 2019.
- 5. Committee Members' and Staff Comments.
- 6. Review, Discuss, Receive and File New Brokers List.
- 7. Receive and File the August 31, 2019 Investment Report Presentation, approved by the Ventura County Board of Supervisors on October 15, 2019.
- 8. Receive and File a Report of the Authorized Issuers List, dated October 2019.
- 9. Receive and File the May 21, 2019 Board of Supervisors Adopted Resolution to Renew the Delegation of Authority to the Treasurer-Tax Collector Invest Effective July 1, 2019 through July 1, 2020.
- 10. Approval of the "Annual Treasury Oversight Committee Audit Engagement Letter" with Brown Armstrong, dated October 18, 2019.
- 11. Receive and File the Investment Work Group's Biographies.
- Public Comment Time set aside for public comments regarding matters not appearing on the regular agenda. (Five minutes total per person).
- 13. Adjournment/Next Scheduled Meeting: Wednesday, April 15, 2020 at 1:00 P.M. Hall of Administration, Atlantic Conference Room, Ventura, CA 93009.



### VENTURA COUNTY TREASURY OVERSIGHT COMMITTEE

Date: November 6, 2019

Agenda Item 4 - Approval of Meeting Minutes for April 24, 2019

### Recommendation

Review and approve the meeting minutes for April 24, 2019. (Exhibit 4.1)

Chair Board of Supervisors (Absent)



### VENTURA COUNTY TREASURY OVERSIGHT COMMITTEE

### April 24, 2019

### Ventura County Government Center Hall of Administration, Atlantic Conference Room 800 South Victoria Avenue Ventura, CA 93009

### **MINUTES**

### **COMMITTEE MEMBERS**

Supervisor John Zaragoza

Jud	lge Steven Hintz	Treasurer-Tax Collector
		Auditor-Controller
		Associate Superintendent
		Investment Advisor
	J	
STA	AFF	
		Treasury Management Division Manager
Cor	 nnie Mah	Treasury Management Division Manager Management Assistant to Treasurer-Tax Collector

### GUEST(S)

Kaye Mand	Chief Financial Officer
Tracy Gallaher	Administrative Assistant

### **OPENING (Items 1-5)**

#### CALL TO ORDER & ROLL CALL

At 1:03 P.M., Treasurer-Tax Collector, Judge Steven Hintz, called the meeting of the Ventura County Treasury Oversight Committee ("TOC") to order. Roll is called.

### AGENDA REVIEW & APPROVAL OF MEETING MINUTES FOR NOVEMBER 7, 2018 There were no additions or revisions of the Agenda.

Motion: Approve the Meeting Minutes for November 7, 2018 Moved by Ms. Lori Mahoney, seconded by Ms. Misty Key

Vote: Motion carried 4-0

#### COMMITTEE MEMBERS' AND STAFF COMMENTS

Treasurer-Tax Collector, Judge Steven Hintz, welcomed all in attendance and each participant introduced himself/herself.

Judge Hintz informed the Treasury Oversight Committee that the recommended Statement of Investment Policy modifications from the November 7<sup>th</sup>, 2018 TOC Meeting were approved at the December 4, 2018 Board of Supervisors Board Meeting. Judge Hintz also informed the Committee regarding the California Association of County Treasurers and Tax Collectors (CACTTC) electing Judge Steven Hintz as the Area 5 Director for the fiscal year 2019-2020 in an unopposed election. No educational seminar is scheduled for

Ventura County Treasury Oversight Committee Minutes April 24, 2019 Page | 2

2019. Ventura County will host the 2020 Area V CACTTC Conference in Camarillo, at the Office of Education on February 27th.

### INFORMATIONAL AGENDA

#### AGENDA ITEM 6

Receive and File the Standard & Poor's RatingsDirect letter affirming the Ventura County Treasury Portfolio AAAf/S-1+ rating, dated January 16, 2019.

The Committee received and filed the Standard & Poor's RatingsDirect letter affirming the Ventura County Treasury Portfolio AAAf/S-1+ rating, dated January 16, 2019.

Motion: Approve the Receive and File of the Standard & Poor's RatingsDirect letter affirming the Ventura County Treasury Portfolio AAAf/S-1+ rating, dated January 16, 2019.

Moved by Ms. Misty Key, seconded by Ms. Lori Mahoney

Vote: Motion carried 4-0

### **REGULAR AGENDA**

#### **AGENDA ITEM 7**

Review, Discuss, Receive and File New Brokers List.

The Committee reviewed, discussed, received and filed the New Brokers List, reviewing each broker. The Treasury is not in the market to currently add more brokers.

Motion: Approve the Receive and File of the New Brokers List.

Moved by Ms. Lori Mahoney, seconded by Ms. Misty Key

Vote: Motion carried 4-0

### AGENDA ITEM 8

Receive and File the Brown Armstrong Audit Report dated December 7, 2018.

The Committee received and filed the Brown Armstrong Audit Report dated December 7, 2018.

Motion: Approve the Receive and File of the Brown Armstrong Audit Report dated December 7, 2018.

Moved by Ms. Misty Key, seconded by Ms. Lori Mahoney

Vote: Motion carried 4-0

#### AGENDA ITEM 9

Receive and File the February 28, 2019 Investment Report Presentation, approved by the Ventura County Board of Supervisors on April 9, 2019.

The Committee received and filed the February 28, 2019 Investment Report Presentation, approved by the Ventura County Board of Supervisors on April 9, 2019. Judge Hintz discussed the secured tax roll being larger by several hundred million dollars, which affects

Ventura County Treasury Oversight Committee Minutes April 24, 2019 Page | 3

the size of the pool. Ms. Misty Key thanked Judge Hintz and his staff for their hard work on obtaining higher interest rates.

Motion: Approve the Receive and File of the February 28, 2019 Investment Report Presentation, approved by the Ventura County Board of Supervisors on April 9, 2019. Moved by Ms. Misty Key, seconded by Ms. Lori Mahoney

Vote: Motion carried 4-0

#### AGENDA ITEM 10

Receive and File a Report of the Authorized Issuers List, dated April 1, 2019.

The Committee received and filed the Authorized Issuers List, dated April 1, 2019.

Judge Hintz reviewed the Authorized Issuers List with the Treasury Oversight Committee, discussing that the Treasury Division only buys from the issuers on the list. Treasury Division staff conduct credit checks, perform Bloomberg issuer researches, and meet monthly to discuss the Authorized Issuers List.

Motion: Approve the Receive and File of the Authorized Issuers List, dated April 1, 2019. Moved by Ms. Lori Mahoney, seconded by Ms. Misty Key

Vote: Motion carried 4-0

#### **AGENDA ITEM 11**

Approve the Recommendation of the Delegation of Authority to Invest from July 1, 2019 through July 1, 2020.

The Committee Approved the Recommendation of the Delegation of Authority to Invest from July 1, 2019 through July 1, 2020. Judge Hintz declined to vote on this item due to the conflict of interest. The Delegation of Authority Board Letter will be presented before the Board of Supervisors on May 21, 2019.

Motion: Approve the Recommendation of the Delegation of Authority to Invest from July 1, 2019 through July 1, 2020.

Moved by Mr. Jeff Burgh, seconded by Ms. Misty Key

Vote: Motion carried 3-0

### AGENDA ITEM 12

Public Comment.

The Committee had no questions to address. Judge Hintz gave his thanks to the Investment Work Group (IWG) for their hard work and accomplishments, discussing changes in the Treasury Division, and mentioning that staff meet daily to discuss cash flow analysis for the County.

### **AGENDA ITEM 13**

Adiournment

With no further items to discuss, the meeting was adjourned at 1:53 P.M.

Next Treasury Oversight Committee Meeting

The next meeting is scheduled for Wednesday, November 6, 2019 at 1:00 P.M., in the Hall of Administration, Atlantic Conference Room, Ventura, CA 93009.



### VENTURA COUNTY TREASURY OVERSIGHT COMMITTEE

Date: November 6, 2019

Agenda Item 6 - Review, Discuss, Receive and File New Brokers List.

### Recommendation

Review, discuss, receive and file new brokers. (Exhibit 6.1)

### **Broker Contact List**

1. John Williams P: 415-644-9026 C: 916-789-9775 john.r.williams@wellsfargo.com

Wells Fargo Securities, LLC – Fixed Income Sales

45 Fremont St. 34th Floor, MAC A0194-340

San Francisco, CA 94105

Justin Lewis P: 415-644-9152, lewisjum@wellsfargo.com P: 415-644-9021, david.tsang@wellsfargo.com David Tsang (Assistant)

2. Andrew Huang, andrew.huang@toyota.com P: 469-786-8219

Jason Kelly, <u>Jason.kelle</u>y@toyota.com P: 469-486-9780 Peter Pang, peter.pang@toyota.com P: 310-468-3509

**Toyota Financial Services, Toyota Motor Credit Corp Sales & Trading** P: 800-292-1147

6565 Headquarters Drive

Plano, TX 75024

3. Mark Lewis, General Securities Principal P: 213-223-2059

Mutual Securities, Inc. – Institutional Fixed Income Sales & Trading C: 310-650-5476 633 West 5th Street, 28th Floor mark.lewis@mutualsecurities.com

Los Angeles, CA 90071 P: 310-230-1536

807-A Camarillo Springs Road

Camarillo, CA 93012

4. Rosa Schulte, Sr. Vice President P: 949-365-5850

Raymond James & Associates, Inc. C: 949-742-0731 28202 Cabot Rd., Ste. 300 P: 866-261-3367

Laguna Niguel, CA 92677 rosa.schulte@raymondjames.com

5. Susan Schiefelbein, Managing Director P: 646-521-6715

CastleOak Securities, L.P. M: 646-521-6715 111 SW 5th Ave, Suite# 1835 C: 714-403-3565

Portland, OR 97204 sschiefelbein@castleoaklp.com

**6.** Eric Ajlouny P: 415-445-6351 (Eric direct)

**RBC Capital Markets LLC** Toll Free: 1-866-952-5391 Eric.ajlouny@rbc.com 1331 N. California Blvd., Suite #650

Walnut Creek, CA 94596

Mark Solis (Assistant) P: 415-445-6360, Mark.solis@rbc.com (RBC email) msolis6@bloomberg.net (Bloomberg e-mail)

**7.** Chad Nicholson P: 415-464-2275, C:415-336-4113 Patrick Leary P: 561-361-1234, 561-361-1213 Incapital, LLC

cnicholson@incapital.com 1100 Larkspur Landing Circle, Suite 101-3

Larkspur, CA 94939



### VENTURA COUNTY TREASURY OVERSIGHT COMMITTEE

Date: November 6, 2019

Agenda Item 7 – Receive and File the August 31, 2019 Investment Presentation, approved by the Ventura County Board of Supervisors on October 15, 2019.

### Recommendation

It is recommended that the Treasury Oversight Committee receive and file the August 31, 2019 Investment Presentation, approved by the Ventura County Board of Supervisors on October 15, 2019. (Exhibit 7.1)



# TREASURER-TAX COLLECTOR VENTURA COUNTY

STEVEN HINTZ

TREASURER TAX COLLECTOR

Sue Horgan
Assistant Treasurer-Tax Collector

October 15, 2019

Ventura County Board of Supervisors 800 South Victoria Avenue Ventura, CA 93009

SUBJECT: Receive and File Report of Investments, Including Market Values for

Investments for the Month Ending August 31, 2019.

**RECOMMENDATION:** Receive and File

FISCAL/MANDATES IMPACT: None

### **DISCUSSION:**

This report covers the one-month period ending August 31, 2019.

The average daily portfolio balance for August was \$2.425 Billion. The portfolio continues to be at the highest level ever for matching months, by \$327 Million. The balance will continue to decline in September, based on the historical pattern shown in Exhibit 3.

The annualized percentage yield for August was 2.563%, a slight decrease from July. The yields in our sectors of the interest rate market continue to decline. The most frequently expressed prediction is that there will be two more 25 basis point cuts in 2019. I am sure there will be at least one more cut this year.

In August we **exceeded all three benchmarks**, shown at the far right of Exhibit 5. We are in a challenging market. The usual method of dealing with declining interest rates is to purchase longer-term investments. However, the yield curve has inverted, which means that yields are actually lower for longer-term investments than for short-term investments, as investors predict lower rates in the future. We are mixing the purchases of three-month maturities with one-year maturities to hold off what looks like an inevitable decline in our annualized percentage yield.

Going forward, if the current portfolio investments were all held to maturity, the portfolio's approximate yield to maturity is 2.51%, a decline of eight basis points from July. Since no current investments (shown in Exhibit 2) reach that yield, the portfolio's yield will necessarily drop.

County of Ventura Board of Supervisors October 15, 2019 Page 2 of 3

The **total net earnings** for August were \$5.279 Million. Although earnings will stay over \$5 Million for the next month, they will decline as the portfolio balance declines, based on the historical pattern shown in Exhibit 7. The monthly changes in that exhibit will be more pronounced because of the decline in the interest rate market.

The **weighted average days to maturity** rose slightly to 211 days. The interest-rate sensitivity measure of **effective duration** for August dropped to 0.332.

The **three largest sectors**, by percentage, were: Yankee Certificates of Deposit (27.53%); Commercial Paper (25.78%); and Government Agencies (20.13%). The **three largest individual issuers**, by percentage, were: Federal Home Loan Bank (9.92%); Toyota Motor Credit Corporation (9.65%); and Bank of Kuwait (7.81%).

The portfolio has been managed with the stated objectives of safety, liquidity, and earning a competitive return, as outlined in the Statement of Investment Policy. In striving to maintain the primary objective, safety of principal, the County portfolio has for several years received a rating of AAAf/S1+ by Standard & Poor's, the highest rating given by that agency, re-affirmed on January 16, 2019. The rating reflects S&P's opinion that the portfolio is well-managed, credit-worthy, well-diversified, and has a low sensitivity to interest rate variations. Regarding the secondary objective of maintaining sufficient liquidity to meet cash flow needs, the portfolio maintains significant cash reserves in the County's bank, as well as significant holdings in LAIF and CalTrust. The portfolio has the ability to meet its participants' expenditure requirements for the next six months, pursuant to a daily study of projected cash flows. All of the portfolio's assets have a well-developed resale market, although of course it is our policy not to sell. Earning a competitive rate of return is reflected by our performance against our benchmarks, even though they each have less restrictive investment policies than ours.

The portfolio has been managed for several months on the assumption that monthly yields will decline. The Investment Work Group has already switched its focus to the challenges of investing in a declining market without approaching the boundaries imposed by our Statement of Investment Policy and by the Standard and Poor's ratings team, who will visit us in September to perform an on-site, due diligence ratings review.

This letter has been reviewed and approved as to form by the County Executive Office, the Auditor-Controller's Office, and County Counsel.

Please contact me at 805-654-3726 if you have any questions or require further information regarding this item.

Sincerely

STEVEN HINTZ

Treasurer-Tax Collector

County of Ventura Board of Supervisors October 15, 2019 Page 3 of 3

- Exhibit 1 Wells Fargo Market/Cost Value Comparison Report Month End 08/31/2019
- Exhibit 2 Monthly Transactions Report August 2019
- Exhibit 3 Portfolio Average Monthly Balance Graph August 2017-2019
- Exhibit 4 Average Maturity Graph August 2017-2019
- Exhibit 5 Yield Comparison Graph August 2018-2019
- Exhibit 6 Rolling 2-Year % Yield Graph August 2017-2019 (Ventura)
- Exhibit 7 Rolling 2-Year \$ Yield Graph August 2017-2019
- Exhibit 8 Portfolio Holdings by Class Graph August 2019

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	%	S & P Rating	Moody`s Rating	Units in Transition	Encumbrd Units
ACCOUNT: 11435100 COUNTY	OF VENTURA									
NET CASH NET CASH										
NET CHOIT	.0000 U.S. D	OLLARS	\$.00	\$.00	\$.00	.00			.0000	.00
SUBTOTAL	.0000		\$.00	\$.00	\$.00	.00			.0000	.00
US GOVERNMENT SHORT-TERM GOVERNMENT AGENCY DISCO	UNT									
313384LF4	5,000,000.0000	09/03/2019 IOME LN BK DIS	\$5,000,000.00 C NOTE DTD 09/04/18	\$4,913,887.50 09/03/2019	\$86,112.50	1.75	N/A	N/A	.0000	.00
313384LQ0	20,000,000.0000 FED H	09/12/2019 IOME LN BK DIS	\$19,989,600.00 C NOTE DTD 09/12/18	\$19,578,863.50 09/12/2019	\$410,736.50	2.10	N/A	N/A	.0000	.00
313384MB2	15,000,000.0000 FED H	09/23/2019 IOME LN BK DIS	\$14,982,750.00 C NOTE DTD 09/24/18	\$14,978,116.67 09/23/2019	\$4,633.33	.03	N/A	N/A	.0000	.00
313384MZ9	20,000,000.0000 FED H	10/15/2019 IOME LN BK DIS	\$19,952,600.00 C NOTE DTD 10/15/18	\$19,945,556.00 10/15/2019	\$7,044.00	.04	N/A	N/A	.0000	.00
313384NH8	15,000,000.0000 FED H	10/23/2019 IOME LN BK DIS	\$14,957,700.00 C NOTE DTD 10/23/18	\$14,954,550.00 10/23/2019	\$3,150.00	.02	N/A	N/A	.0000	.00
313396PL1	10,000,000.0000 FED H	11/19/2019 IOME LN MTG C	\$9,957,900.00 ORP DISC NOTE DTD	\$9,820,819.44 11/19/18 11/19/2019	\$137,080.56	1.40	N/A	N/A	.0000	.00
SUBTOTAL	85,000,000.0000		\$84,840,550.00	\$84,191,793.11	\$648,756.89	.77			.0000	.00
SAVINGS & CERTIFICATES OF DE MARKETABLE CERTIFICATES (										
<u>05971XNL1</u>	10,000,000.0000	05/29/2020 O DEL ESTA DE	\$10,041,000.00 CHLE CERT OF DEPO	\$10,000,988.00 OSIT	\$40,012.00	.40	N/A	N/A	.0000	.00
<u>06370RQ44</u>	10,000,000.0000 BANK	10/07/2019 COF MONTREAL	\$10,001,800.00 CERT OF DEPOSIT	\$10,000,000.00	\$1,800.00	.02	N/A	N/A	.0000	.00
48668MC43	10,000,000.0000 KOOk	01/10/2020 XMIN BANK NY I	\$10,006,700.00 BRCH CERT OF DEPOS	\$10,001,532.11 SIT	\$5,167.89	.05	N/A	N/A	.0000	.00
48668MC84	15,000,000.0000 KOOF	02/12/2020 XMIN BANK NY I	\$15,010,200.00 BRCH CERT OF DEPOS	\$15,002,408.25 SIT	\$7,791.75	.05	N/A	N/A	.0000	.00
48668MC92	10,000,000.0000	07/08/2020	\$9,997,200.00	\$10,001,369.64	(\$4,169.64)	(.04)	N/A	N/A	.0000	.00

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	%	S & P Rating	Moody's Rating	Units in Transition	Encumbrd Units
	KOOF	KMIN BANK NY B	RCH CERT OF DEPO	OSIT						
48668MD34	10,000,000.0000 KOOk	01/15/2020 KMIN BANK NY B	\$10,000,400.00 RCH CERT OF DEPO	\$10,000,407.59 OSIT	(\$7.59)	.00	N/A	N/A	.0000	.00
48668MD42	10,000,000.0000 KOOk	08/20/2020 KMIN BANK NY B	\$9,997,700.00 RCH CERT OF DEPO	\$10,002,988.33 OSIT	(\$5,288.33)	(.05)	N/A	N/A	.0000	.00
<u>50066BPW5</u>	20,000,000.0000 KORE	10/07/2019 EA DEVELOPMEN	\$20,014,400.00 ГВК CERT OF DEPO	\$20,003,571.36 OSIT	\$10,828.64	.05	N/A	N/A	.0000	.00
50066BQG9	10,000,000.0000 KORE	11/01/2019 EA DEVELOPMEN	\$10,008,800.00 ГВК CERT OF DEPO	\$10,001,624.27 OSIT	\$7,175.73	.07	N/A	N/A	.0000	.00
50066BQH7	10,000,000.0000 KORE	11/12/2019 EA DEVELOPMEN	\$10,010,400.00 ГВК CERT OF DEPO	\$10,001,677.89 OSIT	\$8,722.11	.09	N/A	N/A	.0000	.00
50066BQJ3	5,000,000.0000 KORE	12/30/2019 EA DEVELOPMENT	\$5,009,600.00 Г ВК CERT OF DEPO	\$5,001,191.05 OSIT	\$8,408.95	.17	N/A	N/A	.0000	.00
50066BQM6	10,000,000.0000 KORE	12/16/2019 EA DEVELOPMENT	\$10,015,800.00 ГВК CERT OF DEPC	\$10,002,166.39 DSIT	\$13,633.61	.14	N/A	N/A	.0000	.00
50066BQS3	10,000,000.0000 KORE	04/29/2020 A DEVELOPMENT	\$10,038,300.00 ГВК CERT OF DEPC	\$10,001,970.22 DSIT	\$36,329.78	.36	N/A	N/A	.0000	.00
63375P2C2	10,000,000.0000 NATIO	04/09/2020 ONAL BANK OF K	\$10,037,700.00 UWAI CERT OF DEI	\$10,001,966.93 POSIT	\$35,733.07	.36	N/A	N/A	.0000	.00
63375P2Q1	10,000,000.0000 NATIO	05/01/2020 ONAL BANK OF K	\$10,041,600.00 UWAI CERT OF DEI	\$10,000,983.37 POSIT	\$40,616.63	.41	N/A	N/A	.0000	.00
<u>63375P2R9</u>	10,000,000.0000 NATIO	05/01/2020 ONAL BANK OF K	\$10,041,600.00 UWAI CERT OF DEI	\$10,000,975.49 POSIT	\$40,624.51	.41	N/A	N/A	.0000	.00
<u>63375P2Y4</u>	10,000,000.0000 NATIO	05/19/2020 ONAL BANK OF K	\$10,039,100.00 UWAI CERT OF DEI	\$10,001,973.74 POSIT	\$37,126.26	.37	N/A	N/A	.0000	.00
63375P3A5	20,000,000.0000 NATIO	05/07/2020 ONAL BANK OF K	\$20,069,400.00 UWAI CERT OF DEI	\$20,001,863.57 POSIT	\$67,536.43	.34	N/A	N/A	.0000	.00
<u>63375P3E7</u>	10,000,000.0000 NATIO	01/17/2020 DNAL BANK OF K	\$10,014,800.00 UWAI CERT OF DEI	\$10,001,246.30 POSIT	\$13,553.70	.14	N/A	N/A	.0000	.00
<u>63375P3H0</u>	10,000,000.0000 NATIO	10/11/2019 ONAL BANK OF K	\$10,002,600.00 UWAI CERT OF DEI	\$10,000,330.56 POSIT	\$2,269.44	.02	N/A	N/A	.0000	.00

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	<u>%</u>	S & P Rating	Moody's Rating	Units in Transition	Encumbrd Units
<u>63375P3J6</u>	10,000,000.0000 NATIO	10/08/2019 ONAL BANK OF 1	\$10,002,200.00 KUWAI CERT OF DE	\$10,000,000.00 POSIT	\$2,200.00	.02	N/A	N/A	.0000	.00
<u>63375P3U1</u>	10,000,000.0000 NATIO	10/24/2019 ONAL BANK OF	\$10,001,900.00 KUWAI CERT OF DE	\$10,000,295.13 POSIT	\$1,604.87	.02	N/A	N/A	.0000	.00
63375P3W7	25,000,000.0000 NATIO	10/25/2019 ONAL BANK OF 1	\$25,007,000.00 KUWAI CERT OF DE	\$25,001,810.00 POSIT	\$5,190.00	.02	N/A	N/A	.0000	.00
63375P4E6	10,000,000.0000 NATIO	10/24/2019 ONAL BANK OF 1	\$10,001,200.00 KUWAI CERT OF DEI	\$10,000,497.10 POSIT	\$702.90	.01	N/A	N/A	.0000	.00
63375P4Q9	10,000,000.0000 NATIO	02/12/2020 ONAL BANK OF I	\$9,998,600.00 KUWAI CERT OF DEI	\$10,000,505.58 POSIT	(\$1,905.58)	(.02)	N/A	N/A	.0000	.00
63375P4R7	10,000,000.0000 NATIO	10/02/2019 ONAL BANK OF I	\$9,999,900.00 KUWAI CERT OF DEI	\$10,000,271.38 POSIT	(\$371.38)	.00	N/A	N/A	.0000	.00
63375P4T3	15,000,000.0000 NATIO	10/28/2019 ONAL BANK OF I	\$14,999,400.00 KUWAI CERT OF DEI	\$15,000,605.55 POSIT	(\$1,205.55)	(.01)	N/A	N/A	.0000	.00
63375P4V8	10,000,000.0000 NATIO	10/25/2019 ONAL BANK OF I	\$9,999,700.00 KUWAI CERT OF DEI	\$10,000,182.58 POSIT	(\$482.58)	.00	N/A	N/A	.0000	.00
63375PV30	10,000,000.0000 NATIO	09/03/2019 ONAL BANK OF I	\$10,001,000.00 KUWAI CERT OF DEI	\$10,001,402.67 POSIT	(\$402.67)	.00	N/A	N/A	.0000	.00
65558TLN3	25,000,000.0000 NORD	11/27/2019 EA BK ABP NY (	\$25,000,000.00 CERT OF DEPOSIT	\$25,000,621.83	(\$621.83)	.00	N/A	N/A	.0000	.00
69033MEN3	20,000,000.0000 OVER	10/11/2019 SEA-CHINESE B	\$20,015,000.00 ANKING CERT OF DE	\$20,003,011.96 EPOSIT	\$11,988.04	.06	N/A	N/A	.0000	.00
69033MES2	10,000,000.0000 OVER	01/10/2020 SEA-CHINESE BA	\$10,030,300.00 ANKING CERT OF DE	\$10,001,964.42 EPOSIT	\$28,335.58	.28	N/A	N/A	.0000	.00
69033MET0	10,000,000.0000 OVER	09/23/2019 SEA-CHINESE BA	\$10,004,100.00 ANKING CERT OF DE	\$10,001,373.08 EPOSIT	\$2,726.92	.03	N/A	N/A	.0000	.00
69033MEU7	10,000,000.0000 OVER	09/17/2019 SEA-CHINESE BA	\$10,003,200.00 ANKING CERT OF DE	\$10,001,335.65 EPOSIT	\$1,864.35	.02	N/A	N/A	.0000	.00
69033MHA8	10,000,000.0000 OVER	01/07/2020 SEA-CHINESE BA	\$10,017,600.00 ANKING CERT OF DE	\$10,001,471.74 EPOSIT	\$16,128.26	.16	N/A	N/A	.0000	.00
69033MHB6	20,000,000.0000	01/09/2020	\$20,033,800.00	\$20,004,384.40	\$29,415.60	.15	N/A	N/A	.0000	.00

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	%	S & P Rating	Moody`s Rating	Units in Transition	Encumbrd Units
	OVER	SEA-CHINESE B	ANKING CERT OF D	EPOSIT	19	_				
69033MJS7	10,000,000.0000 OVER	11/21/2019 SEA-CHINESE B	\$9,999,400.00 ANKING CERT OF D	\$10,000,499.94 EPOSIT	(\$1,099.94)	(.01)	N/A	N/A	.0000	.00
78012UKY0	10,000,000.0000 ROYA	12/10/2019 AL BK OF CANAD	\$10,026,100.00 OA CERT OF DEPOSI	\$10,000,000.00 Г	\$26,100.00	.26	N/A	N/A	.0000	.00
78012UMQ5	20,000,000.0000 ROYA	12/18/2019 LL BK OF CANAD	\$20,031,600.00 OA CERT OF DEPOSI	\$20,000,000.00 Г	\$31,600.00	.16	N/A	N/A	.0000	.00
78012UNL5	10,000,000.0000 ROYA	01/07/2020 LL BK OF CANAD	\$10,020,800.00 OA CERT OF DEPOSI	\$10,000,000.00 r	\$20,800.00	.21	N/A	N/A	.0000	.00
78012UNP6	10,000,000.0000 ROYA	04/15/2020 LL BK OF CANAD	\$10,042,000.00 OA CERT OF DEPOSIT	\$10,000,000.00	\$42,000.00	.42	N/A	N/A	.0000	.00
78012UNR2	10,000,000.0000 ROYA	04/21/2020 LL BK OF CANAD	\$10,042,000.00 OA CERT OF DEPOSIT	\$10,000,000.00	\$42,000.00	.42	N/A	N/A	.0000	.00
78012UNY7	10,000,000.0000 ROYA	01/16/2020 LL BK OF CANAD	\$10,020,400.00 OA CERT OF DEPOSIT	\$10,000,000.00	\$20,400.00	.20	N/A	N/A	.0000	.00
78012UPF6	10,000,000.0000 ROYA	05/01/2020 L BK OF CANAD	\$10,042,000.00 OA CERT OF DEPOSIT	\$10,000,000.00	\$42,000.00	.42	N/A	N/A	.0000	.00
<u>85325TT96</u>	10,000,000.0000 STAN	11/06/2019 DARD CHRTRD I	\$10,015,900.00 BNK NY CERT OF DE	\$10,001,473.40 EPOSIT	\$14,426.60	.14	N/A	N/A	.0000	.00
85325TZ57	10,000,000.0000 STAN	09/06/2019 DARD CHRTRD I	\$10,001,300.00 BNK NY CERT OF DE	\$10,001,251.44 EPOSIT	\$48.56	.00	N/A	N/A	.0000	.00
89114M4J3	20,000,000.0000 TORO	07/01/2020 NTO-DOMINION	\$20,013,000.00 CERT OF DEPOSIT	\$20,003,644.50	\$9,355.50	.05	N/A	N/A	.0000	.00
89114MFW2	10,000,000.0000 TORO	09/25/2019 NTO-DOMINION	\$10,004,500.00 CERT OF DEPOSIT	\$10,002,958.28	\$1,541.72	.02	N/A	N/A	.0000	.00
89114MPV3	25,000,000.0000 TORO	12/02/2019 NTO-DOMINION	\$25,062,750.00 CERT OF DEPOSIT	\$25,007,219.85	\$55,530.15	.22	N/A	N/A	.0000	.00
89114MQB6	5,000,000.0000 TORO	12/11/2019 NTO-DOMINION	\$5,013,700.00 CERT OF DEPOSIT	\$5,001,475.50	\$12,224.50	.24	N/A	N/A	.0000	.00
89114MSB4	10,000,000.0000 TORO	01/02/2020 NTO-DOMINION	\$10,031,900.00 CERT OF DEPOSIT	\$10,001,968.30	\$29,931.70	.30	N/A	N/A	.0000	.00

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	<u>%</u>	S & P Rating	Moody's Rating	Units in Transition	Encumbrd Units
89114MXA0	10,000,000.0000 TORO	03/11/2020 NTO-DOMINION	\$10,036,500.00 CERT OF DEPOSIT	\$10,000,989.80	\$35,510.20	.36	N/A	N/A	.0000	.00
89114MYZ4	10,000,000.0000 TORO!	12/17/2019 NTO-DOMINION	\$10,016,200.00 CERT OF DEPOSIT	\$10,001,450.00	\$14,750.00	.15	N/A	N/A	.0000	.00
89114MZE0	10,000,000.0000 TORO!	03/27/2020 NTO-DOMINION	\$10,036,200.00 CERT OF DEPOSIT	\$10,000,990.48	\$35,209.52	.35	N/A	N/A	.0000	.00
<u>89114MZK6</u>	25,000,000.0000 TOROI	12/18/2019 NTO-DOMINION	\$25,040,250.00 CERT OF DEPOSIT	\$25,003,611.75	\$36,638.25	.15	N/A	N/A	.0000	.00
SUBTOTAL	670,000,000.0000		\$671,010,500.00	\$670,078,501.37	\$931,998.63	.14			.0000	.00
COMMERCIAL PAPER COMMERCIAL PAPER DISCOU 22533UW33	15,000,000.0000	09/03/2019 T AGRICOLE CF	\$15,000,000.00 RP&IN CPDN DTD 12	\$14,705,350.05 2/28/18 09/03/2019	\$294,649.95	2.00			.0000	.00
2254EAAU7	10,000,000.0000 CREDI	01/28/2020 T SUISSE AG CF	\$9,917,500.00 PDN DTD 05/03/19 01.	\$9,815,933.30 /28/2020	\$101,566.70	1.03			.0000	.00
30229BWR4	20,000,000.0000 EXXO	09/25/2019 N MOBIL CORP	\$19,974,400.00 CPDN DTD 07/11/19	\$19,967,938.89 09/25/2019	\$6,461.11	.03			.0000	.00
39136SXQ1	14,240,000.0000 GREA	10/24/2019 Г WEST LIFE CP	\$14,198,276.80 DN DTD 07/26/19 10/	\$14,160,612.00 24/2019	\$37,664.80	.27			.0000	.00
46640PAF0	10,000,000.0000 J.P. MC	01/15/2020 ORGAN SECURIT	\$9,924,800.00 ПЕЅ CPDN DTD 05/2	\$9,862,483.33 20/19 01/15/2020	\$62,316.67	.63			.0000	.00
46640PAM5	15,000,000.0000 J.P. MC	01/21/2020 DRGAN SECURIT	\$14,882,100.00 ПЕЅ CPDN DTD 04/2	\$14,715,375.00 26/19 01/21/2020	\$166,725.00	1.13			.0000	.00
46640QW31	30,000,000.0000 J.P. MC	09/03/2019 DRGAN SECURIT	\$30,000,000.00 ПЕЅ CPDN DTD 12/0	\$29,408,700.00 07/18 09/03/2019	\$591,300.00	2.01			.0000	.00
48306AA80	1,735,000.0000 KAISE	01/08/2020 R FOUNDATION	\$1,722,629.45 I CPDN DTD 08/08/19	\$1,719,991.77 9 01/08/2020	\$2,637.68	.15			.0000	.00
48306BWC5	10,000,000.0000 KAISE	09/12/2019 R FOUNDATION	\$9,994,800.00 CPDN DTD 06/06/19	\$9,940,597.22 9 09/12/2019	\$54,202.78	.55			.0000	.00
5006E0AH9	10,000,000.0000 KORE	01/17/2020 A DEVELOPMEN	\$9,923,700.00 NT BK CPDN DTD 08	\$9,914,738.89 /21/19 01/17/2020	\$8,961.11	.09			.0000	.00

**General Reporting** 

09/10/2019 06:44:11 AM PDT

From Month End With Pricing 08/31/2019

.0000

.0000

.0000

.0000

.0000

.00

.00

.00

.00

.00

## WELLS FARGO Market/Cost Value Comparison Report By Account By Industry Class COUNTY OF VENTURA

ACCOUNT: All Accounts Selected

\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	<u>%</u>	S & P Rating	Moody's Rating	Units in Transition	Encumbrd Units
5006E1YN8	10,000,000.0000 KORE	11/22/2019 A DEVELOPMEN	\$9,954,200.00 T BK CPDN DTD 03/2	\$9,818,866.70 20/19 11/22/2019	\$135,333.30	1.38			.0000	.00
5006E1Z23	44,250,000.0000 KORE	12/02/2019 A DEVELOPMEN	\$44,022,112.50 T BK CPDN DTD 03/0	\$43,393,352.24 06/19 12/02/2019	\$628,760.26	1.45			.0000	.00
5006E1ZH0	20,000,000.0000 KORE	12/17/2019 A DEVELOPMEN	\$19,881,000.00 T BK CPDN DTD 04/0	\$19,631,633.40 04/19 12/17/2019	\$249,366.60	1.27			.0000	.00
5006E1ZJ6	20,000,000.0000 KORE	12/18/2019 A DEVELOPMEN	\$19,879,800.00 T BK CPDN DTD 04/0	\$19,628,766.60 03/19 12/18/2019	\$251,033.40	1.28			.0000	.00
<u>54444VYD8</u>	36,955,000.0000 DEPA	11/13/2019 RTMENT OF APT	\$36,804,962.70 CPDN DTD 07/12/19	\$36,671,144.58 11/13/2019	\$133,818.12	.36			.0000	.00
62479LB38	65,000,000.0000 MUFG	02/03/2020 BANK LTD NY E	\$64,450,100.00 BRA CPDN DTD 05/21	\$63,854,783.33 /19 02/03/2020	\$595,316.67	.93			.0000	.00
62479LBQ7	10,000,000.0000 MUFG	02/24/2020 BANK LTD NY B	\$9,903,800.00 BRAN CPDN DTD 05/3	\$9,811,750.00 30/19 02/24/2020	\$92,050.00	.94			.0000	.00
62479MX73	10,000,000.0000 MUFG	10/07/2019 BANK LTD NY B	\$9,980,400.00 BRAN CPDN DTD 05/0	\$9,941,861.11 07/19 10/07/2019	\$38,538.89	.39			.0000	.00
62479MXX6	10,000,000.0000 MUFG	10/31/2019 BANK LTD NY B	\$9,966,700.00 BRAN CPDN DTD 02/0	\$9,957,011.11 08/19 10/31/2019	\$9,688.89	.10			.0000	.00
89233GA22	10,000,000.0000 TOYO	01/02/2020 ГА MOTOR CRED	\$9,932,100.00 DIT CO CPDN DTD 04	\$9,810,875.00 /09/19 01/02/2020	\$121,225.00	1.24			.0000	.00
89233GA63	10,000,000.0000 TOYO	01/06/2020 ГА MOTOR CRED	\$9,929,900.00 DIT CO CPDN DTD 04	\$9,808,750.00 /11/19 01/06/2020	\$121,150.00	1.24			.0000	.00

\$19,612,500.00

\$9,964,125.00

\$24,553,529.16

\$19,656,105.56

\$380,500.00

\$276,372.23

\$2,575.00

\$351,970.84

\$263,694.44

1.94

1.41

.03

1.43

1.34

Page 6

\$19,993,000.00

\$9,966,700.00

\$24,905,500.00

\$19,919,800.00

TOYOTA MOTOR CREDIT CO CPDN DTD 12/14/18 09/09/2019 000 10/25/2019 \$19,940,200.00 \$19,663,827.77 TOYOTA MOTOR CREDIT CO CPDN DTD 01/28/19 10/25/2019

TOYOTA MOTOR CREDIT CO CPDN DTD 04/04/19 10/31/2019

TOYOTA MOTOR CREDIT CO CPDN DTD 02/13/19 11/08/2019

20,000,000.0000

20,000,000.0000

10,000,000.0000

25,000,000.0000

20,000,000.0000

09/09/2019

10/31/2019

11/08/2019

11/12/2019

89233HW91

89233HXR0

89233HXX7

89233HY81

89233HYC2

**General Reporting**From Month End With Pricing 08/31/2019

09/10/2019 06:44:11 AM PDT

### **WELLS FARGO** Market/Cost Value Comparison Report By Account By Industry Class COUNTY OF VENTURA

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	<u>%</u>	S & P Rating	Moody's Rating	Units in Transition	Encumbrd Units
	TOYOT	A MOTOR CRE	DIT CO CPDN DTD	02/15/19 11/12/2019						
89233HYN8	10,000,000.0000 TOYOT	11/22/2019 A MOTOR CRE	\$9,954,200.00 DIT CO CPDN DTD	\$9,808,711.11 02/26/19 11/22/2019	\$145,488.89	1.48			.0000	.00
89233HZD9	10,000,000.0000 TOYOT	12/13/2019 A MOTOR CRE	\$9,942,800.00 DIT CO CPDN DTD	\$9,806,469.44 03/18/19 12/13/2019	\$136,330.56	1.39			.0000	.00
89233HZH0	20,000,000.0000 TOYOT	12/17/2019 A MOTOR CRE	\$19,881,000.00 DIT CPDN DTD 04/0	\$19,642,988.89 8/19 12/17/2019	\$238,011.11	1.21			.0000	.00
<u>89233HZJ6</u>	10,000,000.0000 TOYOT	12/18/2019 A MOTOR CRE	\$9,939,900.00 DIT CPDN DTD 04/0	\$9,817,966.67 4/19 12/18/2019	\$121,933.33	1.24			.0000	.00
89233HZT4	15,000,000.0000 TOYOT	12/27/2019 A MOTOR CRE	\$14,902,200.00 DIT CO CPDN DTD	\$14,715,375.00 04/01/19 12/27/2019	\$186,825.00	1.27			.0000	.00
8923A0AA1	10,000,000.0000 TOYOT	01/10/2020 CA CDT DE PR C	\$9,927,600.00 CORP CPDN DTD 04/	\$9,808,711.11 16/19 01/10/2020	\$118,888.89	1.21			.0000	.00
8923A1W49	10,000,000.0000 TOYOT	09/04/2019 CA CDT DE PR C	\$9,999,400.00 CORP CPDN DTD 01/	\$9,818,411.11 11/19 09/04/2019	\$180,988.89	1.84			.0000	.00
8923A1WP2	10,000,000.0000 TOYO	09/23/2019 CA CDT DE PR C	\$9,988,400.00 CORP CPDN DTD 08/	\$9,981,244.44 21/19 09/23/2019	\$7,155.56	.07			.0000	.00
8923A1X48	10,000,000.0000 TOYO	10/04/2019 CA CDT DE PR C	\$9,982,100.00 CORP CPDN DTD 01/	\$9,945,488.89 08/19 10/04/2019	\$36,611.11	.37			.0000	.00
8923A1XM8	15,000,000.0000 TOYO	10/21/2019 TA CDT DE PR C	\$14,958,600.00 CORP CPDN DTD 08/	\$14,946,625.00 21/19 10/21/2019	\$11,975.00	.08			.0000	.00
8923A1XQ9	10,000,000.0000 TOYO	10/24/2019 FA CDT DE PR C	\$9,970,700.00 CORP CPDN DTD 07/	\$9,945,500.00 26/19 10/24/2019	\$25,200.00	.25			.0000	.00
8923A1YC9	10,000,000.0000 TOYO	11/12/2019 TA CDT DE PR C	\$9,959,900.00 CORP CPDN DTD 03/	\$9,818,700.00 05/19 11/12/2019	\$141,200.00	1.44			.0000	.00
8923A1ZJ3	10,000,000.0000 TOYO	12/18/2019 FA CDT DE PR C	\$9,939,900.00 CORP CPDN DTD 04/	\$9,815,833.33 02/19 12/18/2019	\$124,066.67	1.26			.0000	.00
SUBTOTAL	627,180,000.0000		\$624,315,181.45	\$617,862,627.00	\$6,452,554.45	1.04			.0000	.00
CORPORATE BONDS CORPORATE BONDS 02665WBZ3	1,768,000.0000	11/13/2019	\$1,767,611.04	\$1,763,403.20	\$4,207.84	.24	Α	A2	.0000	.00

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	%	S & P Rating	Moody`s Rating	Units in Transition	Encumbrd Units
	AME	RICAN HONDA FI	NANCE MED TERM	NOTE						
02665WCS8	1,975,000.0000 AME	01/08/2021 RICAN HONDA FI	\$2,004,506.50 NANCE DTD 01/15/1	\$2,001,692.13 9 3.150 01/08/2021	\$2,814.37	.14	Α	A2	.0000	.00
<u>037833BD1</u>	519,000.0000 APPL	05/06/2020 E INC DTD 05/13/	\$519,264.69 15 2.000 05/06/2020	\$516,788.54	\$2,476.15	.48	AA+	AA1	.0000	.00
<u>037833CZ1</u>	7,840,000.0000 APPL	09/12/2019 E INC DTD 09/12/	\$7,838,745.60 17 1.500 09/12/2019	\$7,807,132.14	\$31,613.46	.40	AA+	AA1	.0000	.00
<u>05253JAT8</u>	6,380,000.0000 AUST	11/09/2020 & NZ BANKING	\$6,403,606.00 GRP NY MED TERM	\$6,353,331.60 NOTE	\$50,274.40	.79	AA-	AA3	.0000	.00
<u>06406FAA1</u>	20,000,000.0000 BANK	04/15/2021 COF NY MELLON	\$20,169,600.00 CORP DTD 02/19/16	\$19,970,100.00 2.500 04/15/2021	\$199,500.00	1.00	Α	<b>A</b> 1	.0000	.00
<u>06406FAB9</u>	2,000,000.0000 BANK	05/03/2021 COF NY MELLON	\$2,004,800.00 CORP MED TERM N	\$1,980,780.00 NOTE	\$24,020.00	1.21	Α	A1	.0000	.00
<u>06406HCW7</u>	18,266,000.0000 BANK	09/11/2019 COF NEW YORK	\$18,265,817.34 MELLON MED TERN	\$18,217,958.88 4 NOTE	\$47,858.46	.26	Α	A1	.0000	.00
<u>166764AG5</u>	1,000,000.0000 CHEV	06/24/2020 RON CORP DTD	\$1,003,600.00 06/24/13 2.427 06/24/2	\$995,450.00	\$8,150.00	.82	AA	AA2	.0000	.00
<u>166764AR1</u>	3,520,000.0000 CHEV	03/03/2020 RON CORP DTD (	\$3,519,190.40 03/03/15 1.961 03/03/2	\$3,503,248.32 020	\$15,942.08	.46	AA	AA2	.0000	.00
<u>166764BP4</u>	1,093,000.0000 CHEV	03/03/2020 RON CORP DTD (	\$1,092,693.96 03/03/17 1.991 03/03/2	\$1,087,819.18 020	\$4,874.78	.45	AA	AA2	.0000	.00
<u>17275RAX0</u>	10,000,000.0000 CISCO	06/15/2020 D SYSTEMS INC D	\$10,037,000.00 OTD 06/17/15 2.450 06	\$10,032,200.00 /15/2020	\$4,800.00	.05	AA-	A1	.0000	.00
<u>17275RBG6</u>	14,890,000.0000 CISCO	09/20/2019 D SYSTEMS INC D	\$14,884,490.70 OTD 09/20/16 1.400 09	\$14,712,340.00 /20/2019	\$172,150.70	1.17	AA-	A1	.0000	.00
<u>24422ETJ8</u>	5,250,000.0000 JOHN	10/09/2019 DEERE CAPITAL	\$5,245,065.00 CORP MED TERM N	\$5,171,040.00 IOTE	\$74,025.00	1.43	Α	A2	.0000	.00
<u>30231GAG7</u>	21,725,000.0000 EXXC	03/06/2020 ON MOBIL CORPO	\$21,723,913.75 PRATION DTD 03/06/	\$21,582,855.63 15 1.912 03/06/2020	\$141,058.12	.65	AA+	AAA	.0000	.00
4581X0BG2	8,428,000.0000 INTER	09/17/2019 R-AMERICAN DE	\$8,433,393.92 VEL BK DTD 09/17/09	\$8,525,815.37 9 3.875 09/17/2019	(\$92,421.45)	(1.08)	N/A	AAA	.0000	.00

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

General Reporting
From Month End With Pricing 08/31/2019
09/10/2019 06:44:11 AM PDT

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	<u>%</u>	S & P Rating	Moody's Rating	Units in Transition	Encumbrd Units
4581 X0BL1	2,763,000.0000 INTER	02/14/2020 -AMERICAN DE	\$2,784,993.48 VEL BK DTD 02/17/10	\$2,796,545.58 3.875 02/14/2020	(\$11,552.10)	(.41)	AAA	AAA	.0000	.00
4581 X0BY3	1,595,000.0000 INTER	09/12/2019 -AMERICAN DE	\$1,594,569.35 VEL BK DTD 09/12/12	\$1,583,547.90 1.125 09/12/2019	\$11,021.45	.70	N/A	AAA	.0000	.00
4581X0CR7	38,173,000.0000 INTER	10/15/2019 -AMERICAN DE	\$38,122,993.37 VEL BK DTD 10/15/15	\$37,600,189.03 1.250 10/15/2019	\$522,804.34	1.39	AAA	AAA	.0000	.00
4581X0CX4	9,510,000.0000 INTER	05/12/2020 -AMERICAN DE	\$9,489,553.50 VEL BK DTD 04/12/17	\$9,380,293.11 1.625 05/12/2020	\$109,260.39	1.16	AAA	AAA	.0000	.00
459058DW0	5,000,000.0000 INTL I	10/07/2019 BK RECON & DEV	\$4,998,850.00 VELOP DTD 10/07/14 1	\$4,958,500.00 1.875 10/07/2019	\$40,350.00	.81	AAA	AAA	.0000	.00
459058FA6	5,000,000.0000 INTL I	03/30/2020 BK RECON & DEV	\$4,983,450.00 VELOP DTD 03/30/16	\$4,950,050.00 1.375 03/30/2020	\$33,400.00	.67	AAA	AAA	.0000	.00
<u>459058FS7</u>	10,000,000.0000 INTL I	11/27/2019 BK RECON & DEV	\$9,979,000.00 VELOP DTD 10/27/16 1	\$9,845,000.00 1.125 11/27/2019	\$134,000.00	1.36	AAA	AAA	.0000	.00
459058FZ1	10,000,000.0000 INTL F	04/21/2020 BK RECON & DEV	\$9,996,600.00 VELOP DTD 03/21/17 1	\$9,938,900.00 1.875 04/21/2020	\$57,700.00	.58	AAA	AAA	.0000	.00
<u>459058GU1</u>	10,000,000.0000 INTL E	07/01/2022 BK RECON & DEV	\$10,177,100.00 VELOP DTD 05/29/19 2	\$10,073,400.00 2.125 07/01/2022	\$103,700.00	1.03	AAA	AAA	.0000	.00
<u>45905U2V5</u>	20,000,000.0000 INTL F	04/12/2022 BK RECON & DEV	\$20,019,400.00 VELOP DTD 04/12/19 2	\$19,997,800.00 2.750 04/12/2022	\$21,600.00	.11	AAA	AAA	.0000	.00
45905UP32	5,000,000.0000 INTL E	09/12/2020 BK RECON & DEV	\$4,988,300.00 /ELOP DTD 09/19/17 1	\$4,945,305.00 .561 09/12/2020	\$42,995.00	.87	N/A	AAA	.0000	.00
<u>45905UP73</u>	2,060,000.0000 INTL E	10/16/2020 BK RECON & DEV	\$2,060,247.20 /ELOP DTD 10/16/17 1	\$2,041,975.00 .950 10/16/2020	\$18,272.20	.89	AAA	AAA	.0000	.00
45905UZJ6	1,000,000.0000 INTL E	10/25/2019 BK RECON & DEV	\$998,930.00 /ELOP DTD 10/25/16 1	\$998,744.00 .300 10/25/2019	\$186.00	.02	AAA	AAA	.0000	.00
<u>45905UZT4</u>	13,925,000.0000 INTL E	11/22/2021 BK RECON & DEV	\$13,925,835.50 ELOP DTD 11/22/16 1	\$13,590,521.50 .750 11/22/2021	\$335,314.00	2.47	AAA	AAA	.0000	.00
<u>459200HM6</u>	5,550,000.0000 IBM C	05/15/2020 ORP DTD 05/07/13	\$5,537,235.00 3 1.625 05/15/2020	\$5,513,630.85	\$23,604.15	.43	Α	A2	.0000	.00
45950KCG3	5,678,000.0000	07/16/2020	\$5,667,609.26	\$5,662,442.28	\$5,166.98	.09	AAA	AAA	.0000	.00

1,180,000.0000

2,456,000.0000

500,000.0000

1,000,000.0000

10,000,000.0000

15,000,000.0000

5,000,000.0000

10,838,000.0000

23,890,000.0000

06/15/2020

07/08/2021

07/21/2020

11/05/2020

05/19/2020

03/12/2020

04/08/2021

04/17/2020

03/26/2021

ACCOUNT: All Accounts Selected

637432MU6

68389XBA2

69353RES3

69353REU8

69353RFC7

89236TCF0

89236TCZ6

89236TDU6

89236TFV2

* = Trade or Other Activity Pending											
Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	%	S & P Rating	Moody`s Rating	Units in Transition	Encumbrd Units	
	INTL F	INANCE CORP I	OTD 07/16/15 1.625 0	7/16/2020							
45950KCL2	40,000,000.0000 INTL F	03/30/2020 INANCE CORP I	\$39,953,200.00 OTD 03/30/17 1.750 0	\$39,738,470.00 3/30/2020	\$214,730.00	.54	AAA	AAA	.0000	.00	
45950VMZ6	10,000,000.0000 INTL F	01/25/2020 INANCE CORP I	\$10,003,500.00 OTD 01/25/19 2.630 0	\$10,000,000.00 1/25/2020	\$3,500.00	.04	N/A	N/A	.0000	.00	
46632FPV1	10,000,000.0000 JP MOI	04/22/2021 RGAN CHASE BA	\$10,034,900.00 ANK NA MED TERN	\$10,000,000.00 1 NOTE	\$34,900.00	.35	A+	AA2	.0000	.00	
46632FPZ2	20,000,000.0000 JP MOH	06/03/2021 RGAN CHASE BA	\$20,000,000.00 ANK NA MED TERM	\$20,000,000.00 I NOTE	\$.00	.00	<b>A</b> +	AA2	.0000	.00	
<u>594918AY0</u>	10,000,000.0000 MICRO	02/12/2020 SOFT CORP DTI	\$9,995,500.00 D 02/12/15 1.850 02/1	\$9,928,600.00 2/2020	\$66,900.00	.67	AAA	AAA	.0000	.00	
594918BV5	34,771,000.0000	02/06/2020	\$34,745,964.88	\$34,528,239.24	\$217,725.64	.63	AAA	AAA	.0000	.00	

MICROSOFT CORP DTD 02/06/17 1.850 02/06/2020 \$1,182,678.60 \$1,181,085.60 \$1,593.00 .13 A A1 .0000 .00 NATIONAL RURAL UTIL COOP DTD 06/06/13 2.350 06/15/2020 \$2,497,874.80 \$2,485,675.12 \$12,199.68 .49 A+ A1 .0000 .00 ORACLE CORP DTD 07/08/14 2.800 07/08/2021 \$502,200.00 \$501,680.00 \$520.00 .10 A A2 .0000 .00 PNC FINANCIAL SERVICES DTD 07/21/15 2.600 07/21/2020 \$1,005,410.00 \$998,380.00 \$7,030.00 .70 A A2 .0000 .00 PNC BANK NA DTD 11/03/15 2.450 11/05/2020 \$10,000,400.00 \$9,960,400.00 \$40,000.00 .40 A2 .0000 A .00 PNC BANK NA DTD 05/19/17 2.000 05/19/2020 \$15,016,650.00 \$14,939,490.00 \$77,160.00 .52 .0000 AA-AA3 .00 TOYOTA MOTOR CREDIT CORP MED TERM NOTE \$5,001,350.00 \$4,950,850.00 \$50,500.00 1.02 AA-AA3 .0000 .00 TOYOTA MOTOR CREDIT CORP MED TERM NOTE \$10,828,462.56 \$10,776,548.54 \$51,914.02 .48 AA-AA3 .0000 .00 TOYOTA MOTOR CREDIT CORP DTD 04/17/17 1.950 04/17/2020 \$23,961,192,20 \$23,890,000.00 \$71,192.20 .30 .0000 AA-AA3 .00 TOYOTA MOTOR CREDIT CORP MED TERM NOTE

**General Reporting** 

09/10/2019 06:44:11 AM PDT

From Month End With Pricing 08/31/2019

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	<u>%</u>	S & P Rating	Moody's Rating	Units in Transition	Encumbrd Units
90331HML4	14,950,000.0000 US BA	10/28/2019 NK NA CINCIN	\$14,947,757.50 NATI DTD 10/28/14 2	\$14,829,958.00 .125 10/28/2019	\$117,799.50	.79	AA-	A1	.0000	.00
91159HHL7	420,000.0000 US BA	01/29/2021 ANCORP MED TE	\$422,230.20 RM NOTE	\$421,197.00	\$1,033.20	.25	A+	A1	.0000	.00
CORPORATE STRIPPED/ZERO 459052RN8	10,000,000.0000	01/08/2020 DISCOUNT NOT	\$9,933,000.00 E ZERO CPN DTD 01	\$9,801,411.00 /08/19 01/08/2020	\$131,589.00	1.34	N/A	N/A	.0000	.00
459516NY2	20,000,000.0000 IFC D	11/07/2019 ISCOUNT NOTE	\$19,928,800.00 ZERO CPN DTD 11/0	\$19,654,277.80 07/18 11/07/2019	\$274,522.20	1.40	N/A	N/A	.0000	.00
<u>459516NZ9</u>	10,000,000.0000 IFC D	11/08/2019 SCOUNT NOTE	\$9,963,900.00 ZERO CPN DTD 11/0	\$9,827,138.90 98/18 11/08/2019	\$136,761.10	1.39	N/A	N/A	.0000	.00
459516PG9	5,000,000.0000 IFC D	11/15/2019 SCOUNT NOTE	\$4,980,050.00 ZERO CPN DTD 11/1	\$4,913,229.15 5/18 11/15/2019	\$66,820.85	1.36	N/A	N/A	.0000	.00
SUBTOTAL	524,913,000.0000		\$525,142,986.30	\$521,425,429.59	\$3,717,556.71	.71			.0000	.00
FEDERAL AGENCY GOVERNMENT AGENCIES 3130ADHJ4	2,000,000.0000 FED H	01/29/2021 OME LN BK SER	\$2,016,680.00 0002	\$2,008,580.00	\$8,100.00	.40	AA+	AAA	.0000	.00
3130AFB89	5,000,000.0000 FED H	11/30/2020 OME LN BK DTI	\$5,077,000.00 0 10/22/18 2.920 11/30	\$4,994,975.00 0/2020	\$82,025.00	1.64	AA+	AAA	.0000	.00
3130AFMR5	5,000,000.0000 FED H	01/02/2020 OME LN BK DTI	\$5,009,800.00 O 01/02/19 2.625 01/02	\$5,002,200.00 2/2020	\$7,600.00	.15	N/A	AAA	.0000	.00
3130AG5T8	23,780,000.0000 FED H	03/27/2020 OME LN BK DTI	\$23,825,657.60 0 03/27/19 2.375 03/27	\$23,774,911.00 7/2020	\$50,746.60	.21	N/A	AAA	.0000	.00
3130AG5V3	25,000,000.0000 FED H	04/01/2020 OME LN BK DTI	\$25,009,500.00 0 04/01/19 2.480 04/01	\$25,000,000.00 1/2020	\$9,500.00	.04	N/A	AAA	.0000	.00
3130AGAD7	50,000,000.0000 FED H	04/09/2020 OME LN BK DTI	\$50,024,500.00 0 04/09/19 2.480 04/09	\$50,000,000.00 0/2020	\$24,500.00	.05	N/A	AAA	.0000	.00
3130AGBE4	5,050,000.0000 FED H	10/22/2020 OME LN BK DTI	\$5,055,454.00 0 04/22/19 2.520 10/22	\$5,050,000.00 2/2020	\$5,454.00	.11	AA+	AAA	.0000	.00
3130AGBR5	4,750,000.0000	01/22/2021	\$4,754,417.50	\$4,750,000.00	\$4,417.50	.09	AA+	AAA	.0000	.00

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	%	S & P Rating	Moody`s Rating	Units in Transition	Encumbrd Units
	FED I	HOME LN BK DTD	04/22/19 2.550 01/22	2/2021						
3130AGCH6	15,830,000.0000 FED I	01/29/2021 HOME LN BK DTD	\$15,848,204.50 04/30/19 2.540 01/29	\$15,830,000.00 9/2021	\$18,204.50	.11	AA+	AAA	.0000	.00
3130AGE50	10,000,000.0000 FED I	04/16/2021 HOME LN BK DTD	\$10,005,000.00 05/16/19 2.600 04/16	\$10,000,000.00 5/2021	\$5,000.00	.05	AA+	AAA	.0000	.00
3130AGT47	10,000,000.0000 FED I	01/25/2021 HOME LN BK DTD	\$10,002,900.00 07/25/19 2.150 01/25	\$10,000,000.00 5/2021	\$2,900.00	.03	AA+	AAA	.0000	.00
3130AGZ57	10,000,000.0000 FED I	11/26/2021 HOME LN BK SER (	\$9,999,560.00 0000	\$10,000,000.00	(\$440.00)	.00	AA+	AAA	.0000	.00
3133EGGY5	500,000.0000 FED I	09/21/2020 FARM CREDIT BK I	\$499,120.00 DTD 06/21/16 1.490	\$486,075.00 09/21/2020	\$13,045.00	2.68	AA+	AAA	.0000	.00
3133EJ6B0	10,000,000.0000 FED I	04/24/2020 FARM CREDIT BK I	\$10,048,000.00 DTD 01/24/19 2.600	\$9,997,760.00 04/24/2020	\$50,240.00	.50	AA+	AAA	.0000	.00
3133EJJ91	5,000,000.0000 FED I	10/22/2019 FARM CREDIT BK I	\$5,004,750.00 DTD 10/22/18 2.700	\$5,000,000.00 10/22/2019	\$4,750.00	.10	N/A	AAA	.0000	.00
3133EKF27	10,000,000.0000 FED F	08/26/2022 FARM CREDIT BK I	\$9,999,500.00 DTD 08/26/19 1.850	\$9,994,000.00 08/26/2022	\$5,500.00	.06	AA+	AAA	.0000	.00
3133EKJW7	10,000,000.0000 FED F	04/30/2021 FARM CREDIT BK I	\$10,009,700.00 DTD 04/30/19 2.500	\$10,000,000.00 04/30/2021	\$9,700.00	.10	AA+	AAA	.0000	.00
3133EKLH7	5,000,000.0000 FED F	05/14/2021 FARM CREDIT BK I	\$5,002,950.00 DTD 05/14/19 2.440	\$4,998,000.00 05/14/2021	\$4,950.00	.10	AA+	AAA	.0000	.00
3133EKQZ2	5,375,000.0000 FED F	12/17/2021 FARM CREDIT BK I	\$5,375,645.00 DTD 06/17/19 2.370	\$5,373,656.25 12/17/2021	\$1,988.75	.04	AA+	AAA	.0000	.00
3133EKTL0	10,000,000.0000 FED F	01/08/2021 FARM CREDIT BK I	\$10,002,300.00 DTD 07/08/19 2.140	\$9,995,000.00 01/08/2021	\$7,300.00	.07	AA+	AAA	.0000	.00
3133EKTM8	15,000,000.0000 FED F	04/08/2021 FARM CREDIT BK I	\$15,003,750.00 DTD 07/08/19 2.190	\$14,992,500.00 04/08/2021	\$11,250.00	.08	AA+	AAA	.0000	.00
3133EKUQ7	8,435,000.0000 FED F	10/15/2021 FARM CREDIT BK I	\$8,437,867.90 DTD 07/15/19 2.220	\$8,434,156.50 10/15/2021	\$3,711.40	.04	AA+	AAA	.0000	.00
3134GSU78	10,000,000.0000 FED I	01/29/2021 HOME LN MTG COF	\$10,037,400.00 RP MED TERM NOT	\$10,000,000.00 TE	\$37,400.00	.37	AA+	AAA	.0000	.00

**General Reporting** From Month End With Pricing 08/31/2019

.0000

.00

09/10/2019 06:44:11 AM PDT

### **WELLS FARGO** Market/Cost Value Comparison Report By Account By Industry Class COUNTY OF VENTURA

**ACCOUNT: All Accounts Selected** 

\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	<u>%</u>	S & P Rating	Moody's Rating	Units in Transition	Encumbrd Units
3134GT2Q5	10,000,000.0000 FED H	08/19/2021 IOME LN MTG CO	\$9,992,900.00 PRP DTD 08/16/19 2.	\$10,000,000.00 000 08/19/2021	(\$7,100.00)	(.07)	N/A	AAA	.0000	.00
3134GTF40	15,000,000.0000 FED H	07/16/2021 IOME LN MTG CO	\$15,012,150.00 PRP MED TERM NO	\$15,000,000.00 TE	\$12,150.00	.08	AA+	AAA	.0000	.00
<u>3134GTF65</u>	20,000,000.0000 FED H	01/18/2022 IOME LN MTG CO	\$20,019,200.00 RP MED TERM NO	\$20,000,000.00 TE	\$19,200.00	.10	AA+	AAA	.0000	.00
3134GTHC0	10,000,000.0000 FED H	04/15/2020 OME LN MTG CO	\$10,004,900.00 RP DTD 04/15/19 2.:	\$10,000,000.00 520 04/15/2020	\$4,900.00	.05	N/A	AAA	.0000	.00
<u>3134GTJM6</u>	2,050,000.0000 FED H	10/22/2021 OME LN MTG CO	\$2,058,692.00 RP MED TERM NO	\$2,050,000.00 TE	\$8,692.00	.42	AA+	AAA	.0000	.00
3134GTNP4	6,900,000.0000 FED H	05/27/2021 OME LN MTG CO	\$6,910,557.00 RP MED TERM NO	\$6,900,000.00 TE	\$10,557.00	.15	AA+	AAA	.0000	.00
3134GTRU9	16,8 <b>7</b> 5,000.0000 FED H	12/03/2021 OME LN MTG CO	\$16,875,000.00 RP MED TERM NO	\$16,875,000.00 TE	\$.00	.00	AA+	AAA	.0000	.00
3134GTRX3	10,000,000.0000 FED H	06/04/2020 OME LN MTG CO	\$10,000,100.00 RP DTD 06/04/19 2.4	\$10,003,000.00 495 06/04/2020	(\$2,900.00)	(.03)	N/A	AAA	.0000	.00
3134GTUJ0	15,000,000.0000 FED H	06/17/2022 OME LN MTG CO	\$15,002,250.00 RP DTD 06/17/19 2.5	\$15,000,000.00 500 06/17/2022	\$2,250.00	.02	AA+	AAA	.0000	.00
3134GTVJ9	5,000,000.0000 FED H	12/24/2020 OME LN MTG CO	\$5,001,000.00 RP MED TERM NO	\$5,000,000.00 TE	\$1,000.00	.02	AA+	AAA	.0000	.00
3134GTXW8	9,083,000.0000 FED H	07/02/2021 OME LN MTG CO	\$9,085,179.92 RP MED TERM NO	\$9,083,000.00 FE	\$2,179.92	.02	AA+	AAA	.0000	.00
3134GTZD8	20,000,000.0000 FED H	07/08/2021 OME LN MTG CO	\$20,005,800.00 RP DTD 07/08/19 2.3	\$20,000,000.00 300 07/08/2021	\$5,800.00	.03	AA+	AAA	.0000	.00
3135G0R39	3,000,000.0000 FED N	10/24/2019 ATL MTG ASSN D	\$2,995,590.00 OTD 10/25/16 1.000 1	\$2,993,778.00 0/24/2019	\$1,812.00	.06	AA+	AAA	.0000	.00
3135G0ZY2	6,290,000.0000 FED N	11/26/2019 ATL MTG ASSN D	\$6,285,659.90 TD 11/07/14 1.750 1	\$6,231,182.21 1/26/2019	\$54,477.69	.87	AA+	AAA	.0000	.00
SUBTOTAL	404,918,000.0000		\$405,298,635.32	\$404,817,773.96	\$480,861.36	.12			.0000	.00

Page 13

\$1,085,000.00

\$1,086,573.25

.14

AA+

N/A

\$1,573.25

1,085,000.0000

06/01/2020

MUNICIPAL BONDS **MUNICIPAL TAXABLE** 

088006JH5

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	%	S & P Rating	Moody`s Rating	Units in Transition	Encumbrd Units
	BEVE	RLY HILLS CA PU	BLIC FING A TXBI	-SER B						
<u>088006JJ1</u>	1,335,000.0000 BEVE	06/01/2021 CRLY HILLS CA PU	\$1,341,995.40 BLIC FING A TXBI	\$1,335,000.00 -SER B	\$6,995.40	.52	AA+	N/A	.0000	.00
13063DFZ6	16,000,000.0000 CALII	04/01/2020 FORNIA ST TXBL	\$16,061,440.00	\$16,022,880.00	\$38,560.00	.24	AA-	AA3	.0000	.00
13077DBJ0	560,000.0000 CALII	11/01/2019 Fornia St Univ F	\$559,619.20 REVENUE TXBL-RE	\$560,000.00 EF-SYSTEMWIDE-SE	(\$380.80) R B	(.07)	AA-	AA2	.0000	.00
13077DHH8	2,200,000.0000 CALIF	11/01/2020 FORNIA ST UNIV F	\$2,204,466.00 REVENUE TXBL-RE	\$2,200,000.00 EF-SER B	\$4,466.00	.20	AA-	AA2	.0000	.00
<u>574193RY6</u>	2,025,000.0000 MARY	08/01/2022 YLAND ST TXBL-S	\$2,029,455.00 ECOND SER B	\$2,025,000.00	\$4,455.00	.22	AAA	AAA	.0000	.00
697364DU8	180,000.0000 PALO	11/01/2019 ALTO CA COPS T	\$180,190.80 XBL-REF-CAPITAL	\$180,000.00 IMPT PROJ-GRE	\$190.80	.11	AA+	N/A	.0000	.00
797330AD9	3,060,000.0000 SAN I	06/01/2020 DIEGO CA TOBACO	\$3,071,413.80 CO SETTLEMEN TX	\$3,060,000.00 KBL-REF-SER A	\$11,413.80	.37	Α	N/A	.0000	.00
<u>7976464Z6</u>	445,000.0000 SAN F	06/15/2021 FRANCISCO CITY &	\$451,853.00 & CNTY CA TXBL-	\$445,000.00 SOCIAL BONDS-AFF	\$6,853.00 ORDABLE H	1.54	AAA	AAA	.0000	.00
797661WY7	2,990,000.0000 SAN F	09/15/2019 FRANCISCO CA BA	\$2,990,179.40 AY AREA RAPI GRE	\$2,990,000.00 EEN BOND-TXBL-SE	\$179.40 R B2	.01	AAA	AAA	.0000	.00
<u>797661WZ4</u>	3,000,000.0000 SAN F	09/15/2019 FRANCISCO CA BA	\$3,000,180.00 Y AREA RAPI GRE	\$3,000,000.00 EEN BOND-TXBL-SE	\$180.00 R F2	.01	AAA	AAA	.0000	.00
79766DNU9	1,000,000.0000 SAN F	01/01/2021 FRANCISCO CALIF	\$1,013,090.00 CITY &CNTY TXB	\$1,000,000.00 L-REF-SPL FACS LE	\$13,090.00 ASE-SFO FU	1.31	<b>A</b>	A1	.0000	.00
798455BJ9	635,000.0000 SAN L	09/01/2019 EANDRO CA RED	\$635,000.00 EV AGY SUCCE TX	\$635,000.00 XBL-REF-REDEV PRO	\$.00 DJ-SER B	.00	AA-	N/A	.0000	.00
80136PCY7	955,000.0000 SANT	12/01/2021 A BARBARA CNTY	\$984,652.75 Y CA SOLID WA TX	\$955,000.00 TBL-SER C	\$29,652.75	3.11	AA	A1	.0000	.00
899154AS7	5,000,000.0000 TULA	06/01/2020 RE CNTY CA PENS	\$5,027,450.00 SN OBLG TXBL	\$5,000,000.00	\$27,450.00	.55	AA-	A1	.0000	.00
91412HEV1	800,000.0000 UNIV	05/15/2021 OF CALIFORNIA C	\$810,504.00 CA REVENUES TXE	\$800,000.00 BL-REF-GEN-SER BC	\$10,504.00	1.31	AA	AA2	.0000	.00

ACCOUNT: All Accounts Selected
\* = Trade or Other Activity Pending

General Reporting From Month End With Pricing 08/31/2019 09/10/2019 06:44:11 AM PDT

Asset ID	Units	Maturity Date	Market Value	Fed Tax Cost	Gain/Loss Amount	<u>%</u>	S & P Rating	Moody's Rating	Units in Transition	Encumbrd Units
SUBTOTAL	41,270,000.0000		\$41,448,062.60	\$41,292,880.00	\$155,182.60	.38			.0000	.00
OTHER ASSETS OTHER ASSETS MS6232818	55,000,000.0000 CA LA	IF STATE OF CALI	\$55,000,000.00 FORNIA INVES	\$55,000,000.00 TMENT FD	\$.00	.00			.0000	.00
MS6615459	25,000,000.0000 CALTR	RUST SHORT TERM	\$25,014,975.00 1 ACCT	\$25,000,000.00	\$14,975.00	.06			.0000	.00
SUBTOTAL	80,000,000.0000		\$80,014,975.00	\$80,000,000.00	\$14,975.00	.02			.0000	.00
ACCOUNT 11435100 TOTAL	2,433,281,000.0000	\$2,	432,070,890.67	\$2,419,669,005.03	\$12,401,885.64	.51			.0000	.00
GRAND TOTAL	2,433,281,000.0000	\$2,	432,070,890.67	\$2,419,669,005.03	\$12,401,885.64	.51			.0000	.00

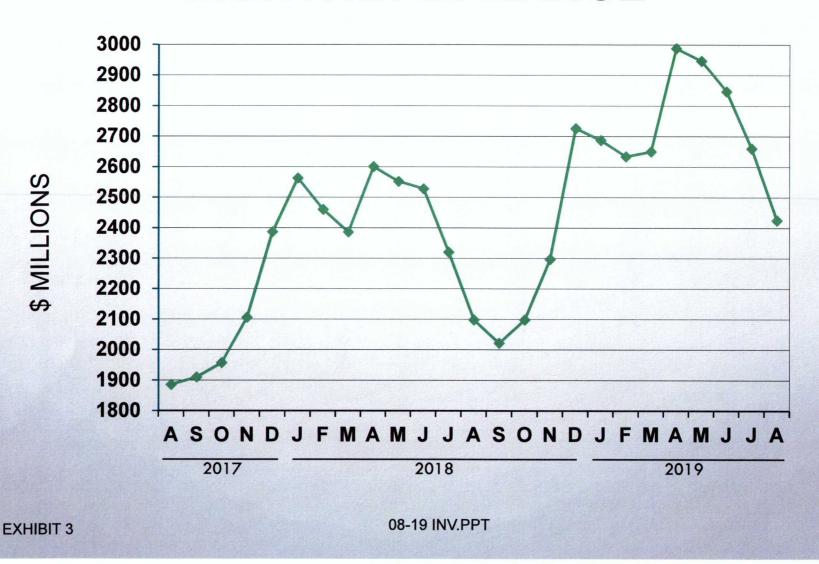
END OF REPORT

#### **MONTHLY TRANSACTIONS REPORT - AUGUST 2019**

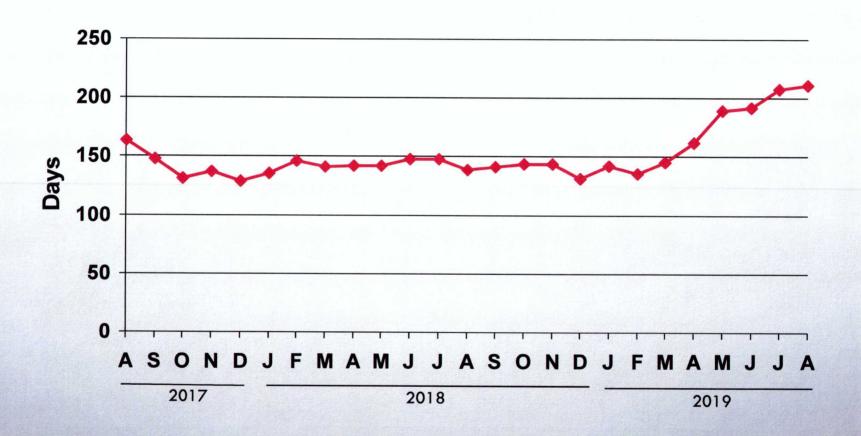
Transaction	Purchase/		Par	Security	Security	Maturity		
Date Sale				Type	Name	Date	Yield	
24.0	Cuio		, anount	1,700	Hamo	Date	rielu	
08/01/19	Purchase	\$	420,000.00	MTN	US BANCORP	01/29/21	2.155	
08/01/19	Purchase	\$	500,000.00	MTN	PNC BANK NA	07/21/20	2.248	
08/01/19	Purchase	\$	2,200,000.00	MUNI	CALIFORNIA STATE UNIVERSITY	11/01/20	1.900	
08/01/19	Purchase	\$	10,000,000.00	SUPRANATIONAL	INTL BK RECON & DEVELOP	07/01/22	1.865	
08/01/19	Purchase	\$	15,000,000.00	YCD	KOOKMIN BANK NEW YORK	02/12/20	2.240	
08/02/19	Purchase	\$	20,000,000.00	YCD	TORONTO DOMINION BANK NY	07/01/20	1.970	
08/06/19	Purchase	\$	5,678,000.00	SUPRANATIONAL	INTL FINANCE CORP	07/16/20	1.919	
08/07/19	Purchase	\$	10,000,000.00	CP	TOYOTA CREDIT DE PUERTO RICO	08/22/19	2.172	
08/08/19	Purchase	\$	1,085,000.00	MUNI	BEVERLY HILLS CA	06/01/20	1.870	
08/08/19	Purchase	\$	1,335,000.00	MUNI	BEVERLY HILLS CA	06/01/21	1.950	
08/08/19	Purchase	\$	10,000,000.00	YCD	KOOKMIN BANK NEW YORK	07/08/20	2.055	
08/09/19	Purchase	\$	20,000,000.00	CP	CREDIT AGRICOLE CIB NY	08/22/19	2.092	
08/09/19	Purchase	\$	8,000,000.00	SUPRANATIONAL	INTL BK RECON & DEVELOP	08/15/19	2.104	
08/09/19	Purchase	\$	810,000.00	GA	FNMA	08/23/19	2.101	
08/12/19	Purchase	\$	10,000,000.00	CP	TOYOTA CREDIT DE PUERTO RICO	08/20/19	2.141	
08/12/19	Purchase	\$	1,735,000.00	CP	KAISER FOUNDATION HOSP	01/08/20	2.108	
08/12/19	Purchase	\$	10,000,000.00	YCD			2.140	
08/13/19	Purchase	\$	20,000,000.00	CP CREDIT AGRICOLE CIB NY		08/14/19	2,100	
08/14/19	Purchase	\$	3,000,000.00	MUNI SAN FRANCISCO CA BART		09/15/19	2.158	
08/14/19	Purchase	\$	2,990,000.00	MUNI SAN FRANCISCO CA BART		09/15/19	2.158	
08/14/19	Purchase	\$	10,000,000.00	YCD NATL BANK OF KUWAIT NY		10/02/19	2,270	
08/15/19	Purchase	\$	3,000,000.00	GA	FNMA	10/24/19	2.080	
08/16/19	Purchase	\$	10,000,000.00	GA	FHLMC	08/19/21	2.000	
08/16/19	Purchase	\$	15,000,000.00	YCD	NATL BANK OF KUWAIT NY	10/28/19	2.220	
08/19/19	Purchase	\$	10,000,000.00	CP	MUFG BANK LTD NY	10/31/19	2.129	
08/20/19	Purchase	\$	2,500,000.00	GA	FHLB	05/28/21	1.734	
08/20/19	Purchase	\$	10,000,000.00	YCD	KOOKMIN BANK NEW YORK	01/15/20	2.100	
08/20/19	Purchase	\$	10,000,000.00	YCD	KOOKMIN BANK NEW YORK	08/20/20	2.030	
08/20/19	Purchase	\$	10,000,000.00	YCD	NATL BANK OF KUWAIT NY	10/25/19	2.240	
08/21/19	Purchase	\$	10,000,000.00	CP	KOREA DEVELOPMENT BK NY	01/17/20	2.078	
08/21/19	Purchase	\$	15,000,000.00	CP	TOYOTA CREDIT DE PUERTO RICO	10/21/19	2.107	
08/22/19	Purchase	\$	10,000,000.00	CP	TOYOTA CREDIT DE PUERTO RICO	09/23/19	2.114	
08/22/19	Purchase	\$	10,000,000.00	YCD	OVERSEA-CHINESE BK CO NY	11/21/19	2.060	
08/22/19	Purchase	\$	1,000,000.00	SUPRANATIONAL	INTL BK RECON & DEVELOP	10/25/19	2.012	
08/23/19	Purchase	\$	30,000,000.00	CP	CREDIT AGRICOLE CIB NY	08/26/19	2.080	
08/26/19	Purchase	\$	10,000,000.00	GA	FFCB	08/26/22	1.871	
08/27/19	Purchase	\$	20,000,000.00	CP	EXXON MOBIL CORP	09/25/19	1.993	
08/27/19	Purchase	\$	20,000,000.00	GA	FHLB DISCOUNT NOTE	10/15/19	2.005	
08/28/19	Purchase	\$	2,025,000.00	MUNI	STATE OF MARYLAND	08/01/22	1.590	
08/28/19	Purchase	\$	10,000,000.00	CP	TOYOTA CREDIT DE PUERTO RICO	08/30/19	2.081	
08/28/19	Purchase	\$	20,000,000.00	CP	CREDIT AGRICOLE CIB NY	08/30/19	2.050	
08/28/19	Purchase	\$	15,000,000.00	GA	FHLB DISCOUNT NOTE	09/23/19	2.023	
08/29/19	Purchase	\$	25,000,000.00	YCD	NORDEA BANK ABP NEW YORK	11/27/19	2.040	
08/29/19	Purchase	\$	10,000,000.00	CP	TOYOTA MOTOR CREDIT CORP	10/31/19	2.057	
08/30/19	Purchase	\$	15,000,000.00	GA	FHLB DISCOUNT NOTE	10/23/19	2.026	
08/30/19	Purchase	\$	10,000,000.00	GA	FHLB	11/26/21	2.125	

Exhibit 2 - Monthly Transactions Report - August 2019

# PORTFOLIO AVERAGE MONTHLY BALANCE



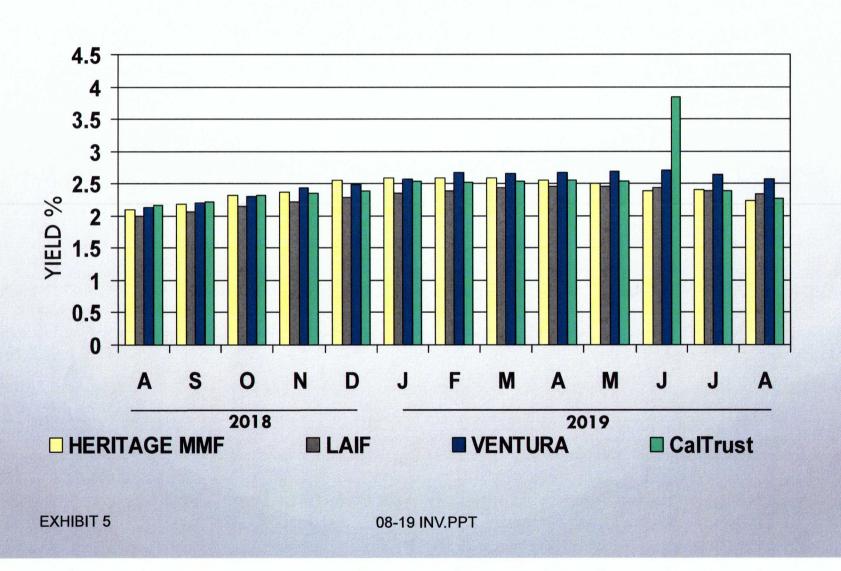
### **AVERAGE MATURITY**



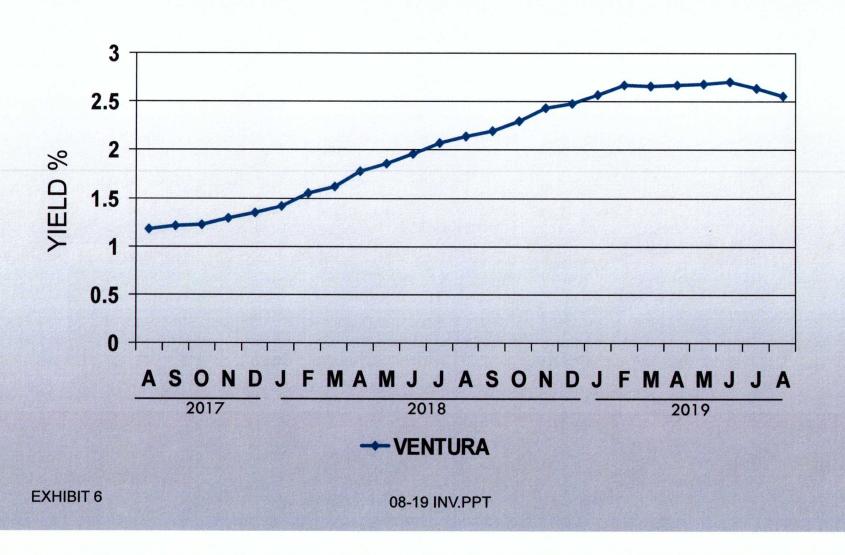
**EXHIBIT 4** 

08-19 INV.PPT

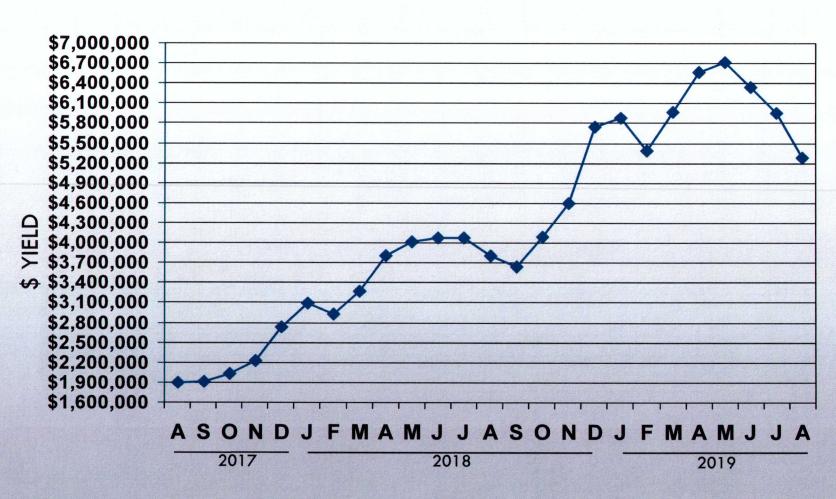
## ++++YIELD COMPARISON



## **ROLLING 2-YEAR % YIELD**



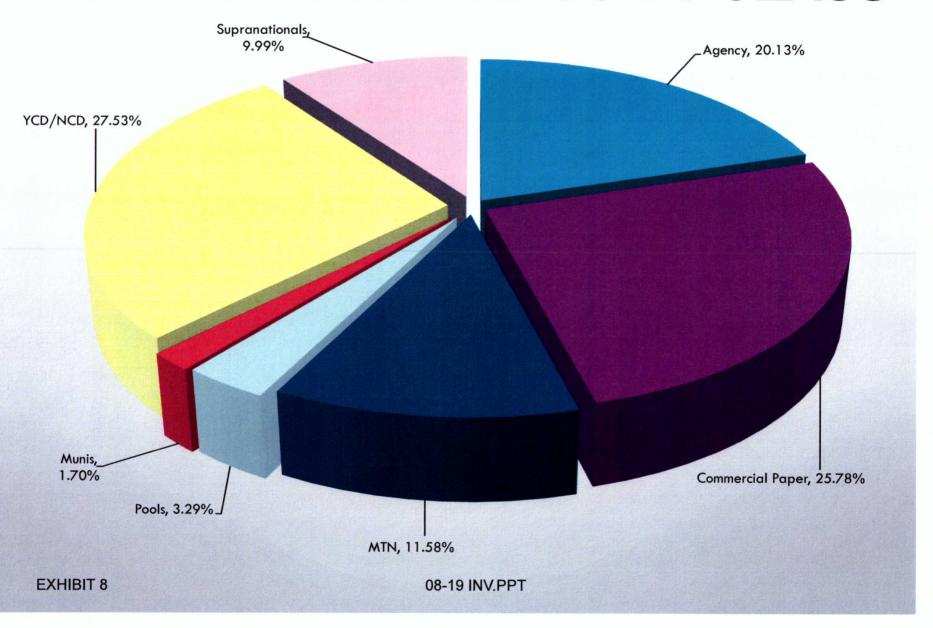
## **ROLLING 2-YEAR \$ YIELD**



**EXHIBIT 7** 

08-19 INV.PPT

## **PORTFOLIO HOLDINGS BY CLASS**





### VENTURA COUNTY TREASURY OVERSIGHT COMMITTEE

Date: November 6, 2019

Agenda Item 8 – Receive and file a Report of the Authorized Issuers List, dated October 2019.

### Recommendation

Receive and file a Report of the Authorized Issuers List, dated October 2019. (Exhibit 8.1)

Issuer		Comments:					
	Moody's		S&P		Fitch	1	
Bank of New York Mellon (The)	Stable	P-1	Stable	A-1+	Stable	F1+	
Bank of Nova Scotia NY	Stable	P-1	Stable	A-1	Stable	F1+	10000000000000000000000000000000000000
BNP Paribas (New York Branch)	Stable	P-1	Stable	A-1	Stable	F1	VC Watch
Canadian Imperial Bank of Commerce, NY	Stable	P-1	Stable	A-1	Stable	F1+	
Chevron Corp	Stable	P-1*	Stable	A-1+	NR	NR	*Program Rating Only
Coca-Cola Co	Stable	P-1	Stable	A-1	Stable	F1	
Credit Agricole CIB, NY	Stable	P-1	Stable	A-1	Stable	F1	Moody's affirmed 9-19-19
Credit Suisse New York	Stable	P-1	Stable	A-1	Positive	F1	VC Watch
Eli Lilly & Co	Stable	P-1	Stable	A-1+	Stable	F1	
Exxon Mobil Corp	Stable	P-1	Negative	A-1+	NR	NR	and the second s
Grainger Inc.	Stable	P-2	Stable	A-1	NR	NR	VC Watch
Great-West Life & Annuity Insurance Co.	Stable	P-1	Stable	A-1+	Stable	F1+	
HSBC Bank USA	Stable	P-1	Stable	A-1+	Negative	F1+	
IBM Corp	Stable	P-1	Negative	A-1	NR	NR	Section of the sectio
John Deere Capital Corp	Stable	P-1	Stable	A-1	Stable	F1	
JPMorgan Securities LLC	Stable	P-1	Stable	A-1	Stable	F1+	
Kaiser Foundation Hospital	NR	NR	NR	A-1+*	NR	F1*	*Program Rating Only
Korea Development Bk NY	Stable	P-1	Stable	A-1+	Stable	F1+	
Lehigh University	Stable	P-1	No Outlook	A-1+	NR	NR	
Los Angeles Department of Airport	Stable	P-1*	NR	A-1*	NR	NR	*Program Rating Only
MetLife Funding, Inc	No Outlook	P-1	No Outlook	A-1+	Stable	F1	
MUFG Bank LTD (Bank of Tokyo-Mitsubishi)	Stable	P-1	Positive	A-1	Stable	F1	The second secon
PNC Bank NA	Stable	P-1	Stable	A-1	Stable	F1	
Procter & Gamble Co	Stable	P-1	Stable	A-1+	NR	NR	and the second of the second second second second

# APPROVED COMMERCIAL PAPER (CP) ISSUERS

October 2019

**EXHIBIT 8.1** 

Issuer			Credit Watch	Comments:			
	Moody's		S&P		Fitch	1	
Prudential Funding, LLC	Stable	P-1	Stable	A-1+	NR	NR	
RaboBank / Cooperatieve RaboBank U.A, NY	Stable	P-1	Stable	A-1	Stable	F1+	VC Watch
Salvation Army United States Eastern	Negative	P-1	Stable	A-1*	NR	NR	*Program Rating only
Salt River Project Ag Improvement	No Outlook	P-1	No Outlook	A-1+	NR	NR	
Toyota Credit de Puerto Rico	No Outlook	P-1	No Outlook	A-1+	NR	NR	\$50M VC CAP
Toyota Motor Credit Corp	Stable	P-1	Stable	A-1+	Stable	F1	
University of California	Stable	P-1*	NR	A-1*	NR	F1+*	*Program Rating Only
US Bank NA / US Bancorp	Stable	P-1	Stable	A-1+	Stable	F1+	A CONTROL OF THE PARTY OF THE PARTY.
USAA Capital Corp	Negative	P-1	Stable	A-1+	NR	NR	
Wal-Mart Stores, Inc	Stable	P-1	Stable	A-1+	Stable	F1+	
Walt Disney Company	Stable	P-1	Stable	A-1	Stable	F1	
Wells Fargo Bank N.A.	Stable	P-1	Stable	A-1	Stable	F1+	
Westpac Capital Corp / Westpac Banking Corp	Stable	P-1	Stable	A-1+	Negative	F1+	

Changes during month:

Upgrade Caution

Downgrade Activity

Bold = no change caution

\* = parent rating / program rating

STEVEN HINTZ

Ventura County Treasurer-Tax Collector

# APPROVED YANKEE AND NEGOTIABLE CD PROGRAMS October 2019

#### YANKEE CD PROGRAMS

Issuer	Country		Credit Watch				Ra	tings			Comments:
	0				Sł	ort Terr	n	L	ong Tern	n	
		Moody's	S&P	Fitch	М	S&P	F	М	S&P	F	
Aust & NZ Banking Grp NY	Australia	Stable	Stable	Negative	P-1	A-1+	F1+	Aa3	AA-	AA-	
Banco Estado (Chile) NY	Chile	Stable	Stable	NR	P-1	A-1	NR	A1	A+	NR	
Bank of Montreal Chicago	Canada	Stable	Stable	Stable	P-1	A-1	F1+	Aa2	A+	AA-	
Bank of Nova Scotia NY / Hous	Canada	Stable	Stable	Stable	P-1	A-1	F1+	Aa2	A+	AA-	
BNP Paribas NY	France	Stable	Stable	Stable	P-1	A-1	F1	Aa3	A+	A+	VC watch
Canadian Imp Bk Comm NY	Canada	Stable	Stable	Stable	P-1	A-1	F1+	Aa2	A+	AA-	
Chiba Bank Ltd New York	Japan	Stable	Stable	NR	P-1	A-1	NR	A1	Α	NR	
Commonwealth Bk Austr NY	Australia	Stable	Stable	Negative	P-1	A-1+	F1+	Aa3	AA-	AA-	
Credit Agricole CIB NY	France	Stable	Stable	Stable	P-1	A-1	F1	Aa3	A+	A+	Moody's affirmed 09-19-19
Credit Indust et Comm NY	France	Stable	Stable	Stable	P-1	A-1	F1	Aa3	A	A+	VC watch
Credit Suisse NY	Switz'land	Stable	Stable	Positive	P-1	A-1	F1	A1	A+	Α	VC watch
DZ Bank NY	Germany	Stable	Stable	Stable	P-1	A-1+	F1+	Aa1	AA-	AA-	VC watch
Kookmin Bank	South Korea	Stable	Stable	Stable	P-1	A-1	F1	Aa3	A+	Α	
Korea Development Bk NY	South Korea	Stable	Stable	Stable	P-1	A-1+	F1+	Aa2	AA	AA-	
MUFG Bank LTD (Bank of Tokyo-Mitsubishi)	Japan	Stable	Positive	Stable	P-1	A-1	F1	A1	Α	Α	VC watch
National Australia Bk NY	Australia	Stable	Stable	Negative	P-1	A-1+	F1+	Aa3	AA-	AA-	
Natl Bank of Kuwait NY	Kuwait	Stable	Stable	Stable	P-1	A-1	F1+	Aa3	A+	AA-	
Nordea Bank Abp	Finland	Stable	Stable	Stable	P-1	A-1+	F1+	Aa3	AA-	AA-	VC watch
Oversea-Chinese Bk Co NY	Singapore	Stable	Stable	Stable	P-1	A-1+	F1+	Aa1	AA-	AA-	
Rabobank Nederland NY	Netherlands	Stable	Stable	Stable	P-1	A-1	F1+	Aa3	A+	AA-	NPCRSP
Royal Bank of Canada NY	Canada	Stable	Stable	Stable	P-1	A-1+	F1+	Aa2	AA-	AA	
Societe Generale NY	France	Stable	Positive	Stable	P-1	A-1	F1	A1	Α	Α	VC watch, NPCRSP
Standard Chartered Bk NY	UnKngdm	Stable	Stable	Stable	P-1	A-1	F1	A1	Α	A+	VC watch
Svenska Handelsbanken NY	Sweden	Stable	Stable	Stable	P-1	A-1+	F1+	Aa2	AA-	AA	
Swedbank NY	Sweden	Negative	Negative	Negative	P-1	A-1+	F1+	Aa2	AA-	AA-	VC Watch
Toronto Dominion Bank NY	Canada	Stable	Stable	Stable	P-1	A-1+	F1+	Aa1	AA-	AA-	

#### APPROVED YANKEE AND NEGOTIABLE CD PROGRAMS October 2019

#### YANKEE CD PROGRAMS

Issuer	Country	Credit Watch			Ratings						Comments:
						Short Term			ong Tern	n	
		Moody's	S&P	Fitch	М	S&P	F	М	S&P	F	
Westpac Banking Corp NY	Australia	Stable	Stable	Negative	P-1	A-1+	F1+	Aa3	AA-	AA-	

			NE	GOTIABLE CD P	ROGRAM	<u> </u>			NOCUSIONIS CONTROL	
Wells Fargo Bank N.A.	United States	Stable	Stable	Stable	P-1	A-1	F1+	Aa1 A+	AA-	
Change dering months		Upgrade	Caution	Downgrade	Activity		Bold =	no change cautio	on	NPCRSP = Non parent credit rating S&P

Upgrade

Ventura County Treasurer-Tax Collector

Issuer	a land		Credit Watch	n/Rating			1
, 2 · 2 <sup>2</sup>	Moo	dy's	S&P		Fitc	h	Comments:
3M Company / 3M Co	Stable	A1	Negative	AA-	NR	NR	
Alphabet Inc.	Stable	Aa2	Stable	AA+	NR	NR	
American Honda Finance Corporation	Stable	A2	Stable	Α	NR .	NR	
Apple Inc	Stable	Aa1	Stable	AA+	NR	NR	
Aust & NZ Banking Grp NY	Stable	Aa3	Stable	AA-	Negative	AA-	
Bank of New York Mellon Corp	Stable	A1	Stable	Α	Stable	AA-	
Berkshire Hathaway Inc.	Stable	Aa2	Stable	AA	Stable	AA-	
Chevron Corp.	Stable	Aa2	Stable	AA	NR	NR	
Cisco Systems Inc.	Stable	A1	Stable	AA-	NR	NR	
Coca-Cola Co.	Stable	A1	Stable	A+	Stable	Α	
Colgate-Palmolive Co.	Stable	Aa3	Stable	AA-	NR	NR	
Costco Wholesale Corp	Stable	Aa3	Stable	A+	NR	NR	Market and the second s
Credit Suisse AG (NY)	Stable	A1	Stable	A+	Positive	Α	VC Watch
Eli Lilly & Co.	Stable	A2	Stable	A+	Stable	Α	
Exxon Mobil Corp	Stable	Aaa	Negative	AA+	NR	NR	
HSBC Bank USA NA	Stable	Aa3	Stable	AA-	Negative	AA-	10000000000000000000000000000000000000
IBM Corp	Stable	A2	Negative	Α	NR	NR	
John Deere Capital Corp.	Stable	A2	Stable	Α	Stable	Α	
Johnson & Johnson	Stable	Aaa	Stable	AAA	NR	NR	Fitch withdrawn 09-04-19
JPMorgan Chase Bank, N.A.	Stable	Aa2	Stable	A+	Stable	AA	
Merck & Co., Inc.	Stable	A1	Stable	AA	Stable	A+	
Microsoft Corp.	Stable	Aaa	Stable	AAA	Stable	AA+	
MUFG Union Bank	Stable	Aa2	Positive	Α	Stable	Α	
National Rural Utilities Cooperative Finance Corp	Stable	A2	Stable	Α	Stable	Α	
Oracle Corp	Stable	A1	Negative	A+	Negative	Α	

Issuer	<u></u>		Credit Watch	/Rating			
Pepsico Inc	Mood	Moody's		S&P		1	Comments:
	Stable	A1	Stable	A+	Stable	Α	
Pfizer	Stable	A1	Negative	AA-	Negative	Α	
PNC Bank NA	Stable	A2	Stable	Α	Stable	A+	
Procter & Gamble Co.	Stable	Aa3	Stable	AA-	NR	NR	
Rabobank Nederland NY	Stable	Aa3	Stable	<b>A</b> +	Stable	AA-	VC Watch
Toyota Motor Credit Corp.	Stable	Aa3	Stable	AA-	Stable	A+	
US Bank NA/ US Bancorp	Stable	A1	Stable	A+	Stable	AA-	
Wal-Mart Stores, Inc.	Stable	Aa2	Stable	AA	Stable	AA	
Walt Disney Co.	Stable	A2	Stable	Α	Stable	Α	
Wells Fargo Bank NA	Stable	Aa1	Stable	A+	Stable	AA-	

Changes during month:

Upgrade Caution Downgrade Activity

Bold = no change caution

\* = Parent Rating

STEVEN HINTZ

Ventura County Treasurer-Tax Collector

30 dober 2019

**Date Approved** 

# Approved State Issuers October 2019

Issuer States	7	Ratings		Comments:				
issuel States	Moody	S&P	Fitch	Comments.				
Delaware	Aaa	AAA	AAA					
Florida	Aaa	AAA	AAA					
Georgia	Aaa	AAA	AAA					
Maryland	Aaa	AAA	AAA					
Missouri	Aaa	AAA	AAA					
North Carolina	Aaa	AAA	AAA					
Tennessee	Aaa	AAA	AAA					
Texas	Aaa	AAA	AAA					
Utah	Aaa	AAA	AAA					
Virginia	Aaa	AAA	AAA					

Changes during month:

Upgrade

Caution

Downgrade

Activity

Bold = no change caution

\* = Parent Rating

STEVEN HINTZ

Ventura County Treasurer-Tax Collector

30 dober 2019

**Date Approved** 

#### **U.S. Treasury & Agencies**

Issuer		redit Wat								
	Moody's	S&P	Fitch	S	n	L	ong Ter	Comments:		
				Moody	S&P	Fitch	Moody	S&P	Fitch	
Federal Home Loan Bank (FHLB)	Stable	Stable	NR	P-1	A-1+	NR	Aaa	AA+	NR	
Federal National Mortgage Association (FNMA)	Stable	Stable	Stable	P-1	A-1+	F1+	Aaa	AA+	AAA	
Federal Home Loan Mortgage Corporation (FHLMC)	Stable	Stable	Stable	P-1	A-1+	F1+	Aaa	AA+	AAA	
Federal Farm Credit Bank (FFCB)	Stable	Stable	Stable	P-1	A-1+	F1+	Aaa	AA+	AAA	
U.S. Treasury	Stable	Stable	Stable	P-1	A-1+	F1+	Aaa	AA+	AAA	

### **Supranationals**

Issuer	C	Credit Watch								
	Moody's	S&P	Fitch	S	hort Tern	1	Long Term			Comments:
	Wioddy's			Moody	S&P	Fitch	Moody	S&P	Fitch	
Inter'l Bk Recon & Dev IBRD	Stable	Stable	Stable	P-1	A-1+	F1+	Aaa	AAA	AAA	
Inter'l Finance Corp IFC	Stable	Stable	NR	P-1	A-1+	NR	Aaa	AAA	NR	No depositor for the section of any or to evaluation of the deposits of the control of the contr
Inter-American Dev Bk IADB	Stable	Stable	Stable	P-1	A-1+	F1+	Aaa	AAA	AAA	

Changes during month:

Upgrade Caution Downgrade Activity

Bold = no change caution

\* = Parent Rating

STEVEN HINTZ

Ventura County Treasurer-Tax Collector

Date Approved



# VENTURA COUNTY TREASURY OVERSIGHT COMMITTEE

Date: November 6, 2019

Agenda Item 9 – Receive and File the May 21, 2019 Board of Supervisors' Adopted Resolution to Renew the Delegation of Authority to the Treasurer-Tax Collector to Invest Effective July 1, 2019 through July 1, 2020.

## Recommendation

It is recommended that the Treasury Oversight Committee receive and file the attached Letter presented to the Board of Supervisors on May 21, 2019 (Exhibit 9.1) to renew the delegation of authority to the Treasurer-Tax Collector to invest or reinvest the funds of the County and the funds of all depositors in the County Treasury effective July 1, 2019, 12:01 A.M. (PDT) through July 1, 2020, expiring at 12:01 A.M. (PDT).



# TREASURER-TAX COLLECTOR VENTURA COUNTY

EXHIBIT 9.1

STEVEN HINTZ

TREASURER TAX COLLECTOR

Sue Horgan
Assistant Treasurer-Tax Collector

May 21, 2019

Ventura County Board of Supervisors County Government Center 800 South Victoria Avenue Ventura, CA 93009

SUBJECT: Adoption of a Resolution to Renew the Delegation of Authority to the

Treasurer/Tax Collector to Invest.

# **RECOMMENDATION:**

It is recommended that the Board adopt the attached Resolution ("Resolution") to renew the delegation of authority to the Treasurer/Tax Collector to invest or reinvest the funds of the County and the funds of all depositors in the County Treasury effective July 1, 2019, 12:01 A.M. (PDT) through July 1, 2020, expiring at 12:01 A.M. (PDT).

# **FISCAL/MANDATES IMPACT:**

There is no fiscal impact to the County of Ventura.

### **DISCUSSION:**

Pursuant to Government Code Section 27000.1, the Board may, by ordinance, delegate to the Treasurer/Tax Collector the authority to invest or reinvest the funds of the County and the funds of all depositors in the County Treasury. This delegation must be reviewed by the Board of Supervisors annually, and may be renewed each year by resolution pursuant to Government Code Section 53607.

The most recent delegation was accomplished by resolution passed on May 8, 2018, pursuant to Government Code Section 53607. This delegation expires on July 1, 2019, unless renewed by your Board under the provisions of Government Code Section 53607. At its meeting held on April 24, 2019, the Treasury Oversight Committee supported renewal of this delegation. Further, as demonstrated by the monthly report on investments, the Treasurer/Tax Collector continues to successfully implement the County's investment policy and achieve its objectives of safety, liquidity and earning a competitive rate of return.

It is recommended that your Board adopt the attached Resolution to renew the delegation to take effect at 12:01 A.M. (PDT) on July 1, 2019, and shall expire, unless earlier revoked, at 12:01 A.M. (PDT), on July 1, 2020.

This letter has been reviewed and approved as to form by the County Executive Office, County Counsel and the Auditor-Controller's Office.

If you have any questions regarding this item, please call me at 654-3726 or Sue Horgan, Assistant Treasurer/Tax Collector, at 654-3771.

Regards,

STEVEN HINTZ

Treasurer/Tax Collector

Exhibit 1 - Resolution

# RESOLUTION 19-59

RESOLUTION OF THE BOARD OF SUPERVISORS OF THE COUNTY OF VENTURA, RENEWING THE DELEGATION OF AUTHORITY TO THE TREASURER TO INVEST OR REINVEST THE FUNDS OF THE COUNTY AND THE FUNDS OF OTHER DEPOSITORS IN THE COUNTY TREASURY.

WHEREAS, pursuant to Government Code Section 27000.1, the Board may, by ordinance, delegate to the Treasurer the authority to invest or reinvest the funds of the County and the funds of all depositors in the County Treasury;

WHEREAS, a delegation of authority to invest must be reviewed by the Board of Supervisors annually, and may be renewed each year by resolution pursuant to Government Code Section 53607:

WHEREAS, the most recent delegation by the Board of Supervisors was accomplished by resolution, adopted May 8, 2018, effective July 1, 2018, pursuant to Government Code Sections 53607 and 27000.1, and expires at 12:01 A.M., Pacific Daylight Time, on July 1, 2019, unless renewed by your Board under the provisions of Government Code Section 53607:

WHEREAS, the Board of Supervisors has reviewed the delegation of authority to the Treasurer to invest funds and desires to renew this delegation for another year pursuant to Government Code Section 53607;

NOW, THEREFORE, BE IT RESOLVED, the Board hereby renews the delegation of authority to the Treasurer to invest or reinvest the funds of the County and the funds of all depositors in the County Treasury. This delegation shall take effect at 12:01 A.M., Pacific Daylight Time, on July 1, 2019, and shall expire, unless earlier revoked, at 12:01 A.M., Pacific Daylight Time, on July 1, 2020.

Upon motion of Supervisor Zark 4022, seconded by Supervisor and duly carried, the Board hereby adopts the foregoing resolution on May 21, 2019.

Chair, Board of Supervisors County of Ventura

ATTEST:

MICHAEL POWERS
Clerk of the Board of Supervisors
County of Ventura, State of California

Deputy Clerk of the Board





# VENTURA COUNTY TREASURY OVERSIGHT COMMITTEE

Date: November 6, 2019

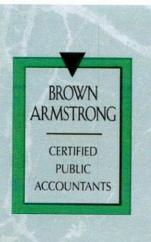
Agenda Item 10 – Approval of the "Annual Treasury Oversight Committee Audit Engagement Letter"

### Recommendation

It is recommended that the Treasury Oversight Committee approve the "Annual Treasury Oversight Committee Audit Engagement Letter" (Exhibit 10.1).

Per Government Code Section 27134, the county treasury oversight committee shall cause an annual audit to be conducted to determine the county treasury's compliance. The audit may include issues relating to the structure of the investment portfolio and risk. Brown Armstrong *Certified Public Accountants* firm will examine the County of Ventura's compliance with the Treasury Oversight Committee provisions contained in the California Government Code and the County Investment Policy for the year ended June 30, 2019.

The audit engagement will commence in November 2019. A final report will be presented to the Treasury Oversight Committee in April 2020.



#### BAKERSFIELD OFFICE (MAIN OFFICE)

4200 TRUXTUN AVENUE
SUITE 300
BAKERSFIELD, CA 93309
TEL 661.324.4971
FAX 661.324.4997
EMAIL info@bacpas.com

#### **FRESNO OFFICE**

10 RIVER PARK PLACE EAST SUITE 208 FRESNO, CA 93720 TEL 559.476.3592

#### STOCKTON OFFICE

1919 GRAND CANAL BLVD SUITE C6 STOCKTON, CA 95207 TEL 888,565,1040

WWW.BACPAS.COM

# BROWN ARMSTRONG

Certified Public Accountants

October 18, 2019

Steven Hintz County of Ventura 800 South Victoria Avenue Ventura, California 93009-1290

To be effective November 8, 2019 if approved by the Treasury Oversight Committee.

Dear Mr. Hintz:

We are pleased to confirm our understanding of the services we are to provide the County of Ventura Treasurer-Tax Collector (the County TTC) for the year ended June 30, 2019. We will perform, as required by the California Government Code Section 27134 (California Government Code), a compliance audit of the investment policies and procedures of the County TTC and issue an audit report in accordance with audit standards generally accepted in the United States of America, and standards applicable to financial audits contained in *Governmental Audit Standards* issued by the Comptroller General of the United States.

#### **Audit Objectives**

The objective of our audit is the expression of an opinion as to whether management's assertion that the County TTC complied with the California Government Code regarding the investment pool portfolio and the County TTC's investment policy during the year ended June 30, 2019, is fairly stated, in all material respects. Our audit will be conducted in accordance with auditing standards generally accepted in the United States of America and the standards for financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, and will include tests of the accounting records of the County TTC and other procedures we consider necessary to enable us to express such an opinion. If our opinion on the compliance is other than unmodified, we will fully discuss the reasons with you in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed an opinion, we may decline to express an opinion or to issue a report as a result of this engagement.

#### Audit Procedures—General

An audit includes examining, on a test basis, evidence about the County TTC's compliance with the provisions of the California Government Code regarding the investment pool portfolio and the County TTC's Investment Policy. We will plan and perform the audit to obtain reasonable rather than absolute assurance about whether violations of laws or governmental regulations that are attributable to the County TTC or to acts by management or employees acting on behalf of the County TTC occurred.

Steven Hintz County of Ventura October 18, 2019 Page Two

Because an audit is designed to provide reasonable, but not absolute, assurance and because we will not perform a detailed examination of all transactions, there is a risk that material misstatements may exist and not be detected by us. In addition, an audit is not designed to detect immaterial misstatements, or violations of laws or governmental regulations that do not have a direct and material effect on management's assertions as a whole. However, we will inform you of any material errors that come to our attention, and we will inform you of any fraudulent financial reporting or misappropriation of assets that come to our attention. We will also inform you of any violations of laws or governmental regulation that come to our attention, unless clearly inconsequential. Our responsibility as auditors is limited to the period covered by our audit and does not extend to matters that might arise during any later period for which we are not engaged as auditors.

At the conclusion of our audit, we will require certain written representations from you about the management's responsibility and related matters.

#### Audit Procedures-Internal Control

Our audit will include obtaining an understanding of the County TTC and its environment, including internal control, sufficient to plan the audit in order to determine the nature, timing, and extent of our auditing procedures for the purpose of expressing our opinion on management's assertion regarding compliance with the California Government Code regarding the investment portfolio and the County TTC's investment policy. Our tests will be less in scope than would be necessary to render an opinion on internal control and, accordingly, no opinion will be expressed in our report on internal control issued pursuant to *Government Auditing Standards*.

An audit is not designed to provide assurance on internal control or to identify significant deficiencies or material weaknesses. However, during the audit, we will communicate to management and those charged with governance internal control related matters that are required to be communicated under AICPA professional standards and *Government Auditing Standards*.

#### Management Responsibilities

Management is responsible for implementing, establishing, and maintaining effective internal control and for compliance with applicable laws, regulations, contracts, and grant agreement. Management is responsible for making all financial records and related information available to us. We understand that you will provide us with such information required for our audit and that you are responsible for the accuracy and completeness of that information.

You are responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us of about all known or suspected fraud affecting the County TTC involving (1) management, (2), employees who have significant roles in internal control, and (3) others where the fraud could have a material effect on the financial statements. Your responsibilities include informing us of your knowledge of any allegations of fraud or suspected fraud affecting the County TTC received in communications from employees, former employees, grantors, regulators, or others. In addition, you are responsible for identifying and ensuring that the County TTC complies with applicable laws, regulations, contracts, agreements, grants and for taking timely and appropriate steps to remedy fraud and noncompliance with provisions or laws, regulations, contracts, grants, or abuse that we report.

Steven Hintz County of Ventura October 18, 2019 Page Three

#### Audit Administration, Fees, and Other

We understand that your employees will prepare all confirmations we request and will locate any documents selected by us for testing.

We expect to begin our audit on approximately November 8, 2019, and to issue our reports no later than December 16, 2019.

Our fee for these services will be at our standard hourly rates plus out-of-pocket costs (such as report reproduction, word processing, postage, travel, copies, telephone, etc.) and will approximate \$3,800.

Our standard hourly rates vary according to the degree of responsibility involved and the experience level of the personnel assigned to your audit. Our invoices for these fees will be rendered each month as work progresses and are payable on presentation. In accordance with our firm policies, work may be suspended if your account becomes 90 days or more overdue and may not be resumed until your account is paid in full. If we elect to terminate our services for nonpayment, our engagement will be deemed to have been completed upon written notification of termination, even if we have not completed our report. You will be obligated to compensate us for all time expended and to reimburse us for all out-of-pocket costs through the date of termination. The above fee is based on anticipated cooperation from your personnel and the assumption that unexpected circumstances will not be encountered during the audit. If significant additional time is necessary, we will discuss it with you and arrive at a new fee estimate before we incur the additional costs.

All disputes under this agreement shall be submitted to mediation. Each party shall designate an executive officer empowered to attempt to resolve the dispute. Should the designated representatives be unable to agree on a resolution, a competent and impartial third party acceptable to both parties shall be appointed to mediate. Each disputing party shall pay an equal percentage of the mediator's fees and expenses. No suit or arbitration proceedings shall be commenced under this agreement until at least 60 days after the mediator's first meeting with the involved parties. In the event that the dispute is required to be litigated, the court shall be authorized to assess litigation costs against any party found not to have participated in the mediation process in good faith.

We appreciate the opportunity to be of service to the County TTC and believe this letter accurately summarizes the significant terms of our engagement. If you have any questions, please let us know. If you agree with the terms of our engagement as described in this letter, please sign the enclosed copy and return it to us.

Sincerely,

BROWN ARMSTRONG
ACCOUNTANCY CORPORATION

By: Eric H. Xin

AIX

EHX:mmj Enclosure

Pfx Engagement\827856/30/19 AuditPSR-02-1Engagement Letter for Board Approval - Draft

Steven Hintz County of Ventura October 18, 2019 Page Four

#### RESPONSE:

This letter correctly sets forth the understanding of the County TTC.

Management signature: Flyndhylz

Title: Ressurer-Pex Collector

Date: 21 October 2019



# VENTURA COUNTY TREASURY OVERSIGHT COMMITTEE

Date: November 6, 2019

Agenda Item 11 – Receive and File the Investment Work Group's Biographies.

### Recommendation:

Receive and file the attached Biographies of the Investment Work Group. (Exhibit 11.1). The group is comprised of the following members:

- The Honorable Steven Hintz, Treasurer-Tax Collector
- Mrs. Sue Horgan, Assistant Treasurer-Tax Collector
- Ms. Marilou Tan, CPA, Accounting-Manager
- Ms. Sylvia Espinoza, Senior Finance Analyst
- Ms. Sakaothip Brabante, Supervising Treasury Accounting Technician
- Mr. John Powers, Accounting Technician
- Ms. Jennifer Vlahakis, Accounting Technician

#### **STEVEN HINTZ**

- Ventura County's Treasurer-Tax Collector
- Elected November 2010: Took Office January 2011 for First Term in Office, 2011-2014
- Re-elected June 2014 and June 2018 for Second and Third Terms in Office, through 2022
- California Municipal Court Judge, 1982-1996, Superior Court Judge, 1996-2009
- Ventura County Deputy District Attorney, 1975-1982
- Lieutenant, U.S. Navy Judge Advocate General's Corps, 1971-1975
- Bachelor of Science in Business Management, Political Science minor, San Diego State
- Juris Doctorate, Boalt Hall School of Law, University of California Berkeley
- Certified Public Funds Investment Manager (CPFIM), 2012
- Certified Public Finance Administrator (CPFA), 2016

#### **SUE HORGAN**

- Assistant Treasurer-Tax Collector
- Appointed March, 2017
- Vice President and Private Banker, MUFG Union Bank
- 21-year career in banking, specializing in credit, lending and wealth management
- 2 terms as Mayor, City of Ojai, California
- 13 years as City Council Member, City of Ojai, California
- Bachelor of Science in Business Administration, Finance, University of Colorado, Boulder
- Graduate Union Bank Management, Credit and Lending Program
- Certified Public Funds Investment Manager (CPFIM), 2017
- Graduate CFA Institute Investment Foundations, 2018
- Graduate Fixed Income Academy Bond School, 2018
- California Treasury Certificate (CTC), 2018
- Certified Fixed Income Practitioner (CFIP), 2018
- Certified California Municipal Treasurer (CCMT), 2018

#### **MARILOU TAN**

- Accounting Manager, Treasurer-Tax Collector's Office
- Senior Auditor, Arthur Anderson LLP
- Senior Internal Auditor, Hewlett-Packard Company
- Financial Analysis Manager, WellPoint, Inc.
- Certified Public Accountant, California Board of Accountancy, since 2000
- Bachelor of Science in Business Administration, Accounting and Finance
- Summa Cum Laude, California State University, Northridge
- Candidate Master's in Public Administration, Cal State Northridge, 2020

#### SYLVIA ESPINOZA

- Senior Finance Analyst, Treasurer-Tax Collector's Office
- 3 years as Finance Analyst, Auditor Controller's Office, County of Ventura
- 1-year, Senior Consultant/Business Analyst, CGI Group, Inc.
- 2 years Financial Business Analyst, Custom Sensors & Technologies (CST)
- 6 years, various Senior Accountant positions
- Bachelor of Science in Accounting, California Lutheran University

## **SAKAOTHIP ("THIP") BRABANTE**

- Supervising Treasury Accounting Technician, Treasurer-Tax Collector's Office
- Accounting Technician, July 2016
- Bachelor's Degree in Business Computer Science from Assumption University, Thailand
- Professional Accounting Certificate from UC Santa Barbara
- Notary Public issued by the State of California

#### **JOHN POWERS**

- Accounting Technician, Treasurer-Tax Collector's Office
- Associate of Science Degree, Accounting, High Honors, Ventura College
- Associate of Arts Degree, Social & Behavioral Sciences, High Honors, Ventura College
- Graduate of the Fixed Income Academy Bond School, 2018
- Certified Fixed Income Practitioner (CFIP), 2018
- Certificate, Bloomberg Market Concepts Course, 2019
- Certified Public Funds Investment Manager (CPFIM), 2019
- Advanced Certified Public Funds Investment Manager (ACPFIM), 2019
- Candidate Bachelor of Science in Business Administration, CSUCI, 2020

### **JENNIFER VLAHAKIS**

- Accounting Technician, Treasurer-Tax Collector's Office
- Treasury Investment Accounting Technician since 2018