## SHORT-TERM RENTAL COST TABLE (BASE RATES)

## A. Contractor will not charge the state more than the contract rates set forth below.

Note: The state of New York is exempt from the Base Rate listed below.
Such rates are subject to open market rates quoted at time of actual car rental.

| DESCRIPTION | DAILY | WEEKLY |
| :--- | :--- | :--- |
| Compact | $\$ 37.75$ | $\$ 158.55$ |
| Mid-Size/Intermediate | $\$ 37.75$ | $\$ 158.55$ |
| Full-Size | $\$ 39.00$ | $\$ 163.80$ |
| Mini Van | $\$ 55.00$ | $\$ 275.00$ |
| Four Wheel Drive/Compact SUV | $\$ 55.00$ | $\$ 275.00$ |
| Pick Up Truck | $\$ 65.00$ | $\$ 300.00$ |
| Hybrid Electric Vehicle | $\$ 47.00$ | $\$ 235.00$ |
| Plug-In Hybrid/Zero Emission Vehicle | $\$ 54.00$ | $\$ 270.00$ |
| Standard | $\$ 39.00$ | $\$ 163.80$ |
| Premium | $\$ 55.00$ | $\$ 286.00$ |
| Luxury | $\$ 70.00$ | $\$ 385.00$ |
| Medium SUV | $\$ 75.00$ | $\$ 375.00$ |
| Large SUV | $\$ 105.00$ | $\$ 525.00$ |
| Premium SUV | $\$ 125.00$ | $\$ 625.00$ |
| Large Van | $\$ 125.00$ | $\$ 625.00$ |
| Cargo Van | $\$ 87.42$ | $\$ 437.09$ |
| Mini-Cargo Van | $\$ 72.12$ | $\$ 360.60$ |
| High Top Cargo Van | $\$ 98.35$ | $\$ 491.73$ |
| 3/4 Ton Pickup w/Tow | $\$ 85.00$ | $\$ 510.00$ |
| 15' Cutaway Box Van w/Ramp | $\$ 76.49$ | $\$ 382.45$ |
| 16 Box Truck | $\$ 92.88$ | $\$ 464.41$ |
| 24' Box Truck | $\$ 109.27$ | $\$ 546.36$ |
| 26' Box Truck | $\$ 109.27$ | $\$ 546.36$ |
| 14' Stake Bed Truck | $\$ 92.88$ | $\$ 464.41$ |
| 24' Stake Bed Truck | $\$ 109.27$ | $\$ 546.36$ |

B. Contractor shall submit a Revenue Share check equal to the percentage of total Base Rate charges set forth below.

| REVENUE SHARE | Percent of all Base Rate Charges per Quarter |
| :--- | :--- |
| Total Revenue Share: | $11 \%$ |

## LONG-TERM RENTAL COST TABLE

## (BASE RATES)

## Contractor will not charge the state more than the contract rates set forth below.

Note: The state of New York is exempt from the Base Rate listed below. Such rates are subject to open market rates quoted at time of actual car rental.

| DESCRIPTION | DAILY | WEEKLY | MONTHLY |
| :--- | :--- | :--- | :--- |
| Compact | $\$ 37.75$ | $\$ 158.55$ | $\$ 634.20$ |
| Mid-Size/Intermediate | $\$ 37.75$ | $\$ 158.55$ | $\$ 634.20$ |
| Full-Size | $\$ 39.00$ | $\$ 163.80$ | $\$ 655.20$ |
| Mini Van | $\$ 55.00$ | $\$ 275.00$ | $\$ 1100.00$ |
| Four Wheel Drive/Compact SUV | $\$ 55.00$ | $\$ 275.00$ | $\$ 950.00$ |
| Pick Up Truck | $\$ 65.00$ | $\$ 300.00$ | $\$ 1050.00$ |
| Hybrid Electric Vehicle | $\$ 47.00$ | $\$ 235.00$ | $\$ 940.00$ |
| Plug-In Hybrid/Zero Emission Vehicle | $\$ 54.00$ | $\$ 270.00$ | $\$ 1080.00$ |
| Standard | $\$ 39.00$ | $\$ 163.80$ | $\$ 655.20$ |
| Premium | $\$ 55.00$ | $\$ 286.00$ | $\$ 960.00$ |
| Luxury | $\$ 70.00$ | $\$ 385.00$ | $\$ 1490.00$ |
| Medium SUV | $\$ 75.00$ | $\$ 375.00$ | $\$ 1175.00$ |
| Large SUV | $\$ 105.00$ | $\$ 525.00$ | $\$ 1525.00$ |
| Premium SUV | $\$ 125.00$ | $\$ 625.00$ | $\$ 1800.00$ |
| Large Van | $\$ 125.00$ | $\$ 625.00$ | $\$ 1800.00$ |
| Cargo Van | $\$ 87.42$ | $\$ 437.09$ | $\$ 1395.59$ |
| Mini-Cargo Van | $\$ 72.12$ | $\$ 360.60$ | $\$ 1147.36$ |
| High-Top Cargo Van | $\$ 98.35$ | $\$ 491.73$ | $\$ 1502.50$ |
| 3/4 Ton Pickup Truck w/Tow | $\$ 85.00$ | $\$ 510.00$ | $\$ 1500.00$ |
| $15^{\prime}$ Cutaway Box Van w/Ramp | $\$ 76.49$ | $\$ 382.45$ | $\$ 1529.80$ |
| 16 Box Truck | $\$ 92.88$ | $\$ 464.41$ | $\$ 1857.63$ |
| 24 Box Truck | $\$ 109.27$ | $\$ 546.36$ | $\$ 2185.44$ |
| 26 ' Box Truck | $\$ 109.27$ | $\$ 546.36$ | $\$ 2185.44$ |
| 14 Stake Bed Truck | $\$ 92.88$ | $\$ 464.41$ | $\$ 1857.63$ |
| 24 Stake Bed Truck | $\$ 109.27$ | $\$ 546.36$ | $\$ 2185.45$ |

*Rentals must be over 30 days to qualify for the long-term rental plan.
Rental Rates: Rates apply to all locations within the United States, local and airport locations included, excluding New York.

- Rates Include: Unlimited mileage (see exceptions below for large truck rates), Collision Damage Waiver (CDW), $\$ 300,000$ Supplemental Liability Protection (SLP), and Roadside Assistance Program (RAP).
- Exceptions for Large Truck Rates: All miles traveled will be billed at $\$ 0.20$ per mile, normal drop fees apply.
- Rates Do Not Include: VLF, Rental Branch Specific Location Fees (Such as Airport/City/County Fees), fuel, additional rental options (such as GPS Units) and hourly charges. Models are subject to availability; a model of car may be requested but is not guaranteed.

Fuel Charges: Anytime a vehicle is returned with less fuel than it was rented with, the branch will charge Market Rate/Value for refueling.

Drop Charges: For rentals to Customer's employees for business use, there will be no drop charges for any vehicles that are picked up and returned at an alternative Rental Branch location within the US with the exception of New York (does not apply to Rent-A-Truck vehicles). This does not apply to any vehicles rented under personal rental benefit accounts.

CDW for Business Rentals: For rentals to Customer's employees for business use, Rental Rates include full CDW (Collision Damage Waiver) with no deductible. CDW will cover any physical damage to the vehicle that may occur during a rental and is subject to the terms and limitations set forth in Enterprise's standard rental contract.

SLP for Business Rentals: For rentals to Customer's employees for business use, Rental Rates include SLP (Supplemental Liability Protection). SLP will cover up to $\$ 300,000$ in liability claims that may occur during a rental, as the result of an accident, and is subject to the terms and limitations set forth in Enterprise's standard rental contract.

Terms of Contract: This Customer is participating in the CA Government Business Contract with Enterprise Rent-ACar. This contract will be in effect through February 29, 2024.

